

DELAWARE COUNTY AGRICULTURAL SOCIETY
BOARD MEETING
DECEMBER 17,2013

ATTENDANCE

Present - Jackie Colflesh, Dan Huffman, Brad Jolliff, Joe McLead, Larry Moreland, Al Myers, Pat Paykoff, Frank Reinhard, Carolyn Riggle, Aaron Roll, Tom Roll, P.J. Terry, Chip Thomson, Diane Winters, Don Wolf, Harold Wolford, Tom Wright and D.J. Young

Absent - Don Howard, Loren Pool, Colleen Smith

Ex-Officio - Laryssa Hook absent

GUESTS

Charles Miley and Randy DeVault

MINUTES

D.J. Young moved and Diane Winters seconded that approval of the minutes of the November board meeting being delayed until the January board meeting in as much as no board member had received the minutes bye-mail due to a computer malfunction. The motion carried.

TREASURERS REPORT

Dan Huffman reported. He informed the board that there was \$80,271 in the checking account at present and that payables totaled \$150,178 with \$36,379 in receivables. He pointed out that the majority of payables were for simulcasting and advertising. One of the largest amounts owed was to Elite Turf Club for simulcasting. Tom Wright explained to the board how the simulcasting process works and why such a large amount was owed to that particular site. Huffman then discussed some of the old receivables that need to be written off as uncollectible. Chip Thomson moved and Larry Moreland seconded the report be approved. The motion carried.

ADMINISTRATIVE & FINANCE COMMITTEE

D.J. reported for the committee and discussed the committee meeting held recently and that he was in the process of rewriting the stall rent contract. General Manager Bill Lowe discussed the renewal of the contract with the ride company, Bates Amusement Inc. and the desire to have the contract finalized for the Fair Convention in January. The contract terms were for a 3 year period ending with the 2016 fair at the same exact terms as the previous contract. The new contract

would ensure that ride tickets would remain at the same rate thru 2016 as they were in 2011, 2012 and 2013. Don wolf moved and Jackie Colflesh seconded the contract be approved. The motion carried.

EXECUTIVE COMMITTEE

No report

FINANCE COMMITTEE

Frank Reinhard reported and discussed the current bank loan which comes due for review on 7-15-14 and the need to extend the loan. He also hoped to have some type of budget completed in time for the January board meeting.

AGRICULTURAL & EXHIBITS COMMITTEE

No report

COMMUNITY/MEDIA/ ADVERTISING COMMITTEE

Chip Thomson reported and discussed two meetings that the committee had. The committee is reviewing various advertising expenses, particularly those of \$5,000 or more and any way that dollars can be saved or better utilized, with particular scrutiny on all print media. The committee's next meeting is scheduled for 1-6-14. Thomson asked each committee to figure out how much money it would need for advertising and which medium it would prefer to use that money in.

SECURITY/MEDICAL/STAFFING/TRANSPORTATION COMMITTEE

No report

MOTOR SPORTS COMMITTEE

No report

FACILITY AND FACILITY PLANNING COMMITTEE

Pat Paykoff reported for the committee and discussed the need to replace old water lines on the fairgrounds. He said he would try to get contractors he knows to help the fair with the project. He discussed the concept of replacing the stadium bleachers with a steel structure that would be expandable.

Al Myers announced that the 3 hospitality tents have been deemed by authorities as not exempt because of agricultural electrical codes like the permanent buildings on the fairgrounds are exempt.

Myers also announced that the fair would receive the balance of a previous grant from the Delaware County Commissioners with the \$36,000 amount to be used for rehabbing the Junior Fair Building and converting it to year round use. The project will need to be completed before the start of the 2015 fair. The amount from the Commissioners will boost the current dollars available for the project to around \$75,000 with a projected cost in the area of \$150,000.

RACING COMMITTEE

Tom Wright reported and discussed a new arrangement with Scioto Downs for a 3 race series with the middle race to be held at Delaware, with the end result to increase the size of some fields of horses, which was a problem in 2013. Wright also discussed his recent meeting the Director of the OHHA. No commitments were made for the 2014 race program, but the organization was very pleased with the 2013 race program.

HALL OF FAME

No report

HOSPITALITY/ENTERTAINMENT & SPECIAL EVENTS COMMITTEE

No report

HORSE PARADE

No report

FIBER OPTIC COMMITTEE

Frank Reinhard reported on the recent meeting of the committee with Ruckus, Accent Communications, Delaware County and Consolidated Electric. A proposal was put forth in the \$70,000 area to bring Wi-Fi to the fairgrounds. The committee would further meet to discuss and mull over the proposal, which initially appeared to be way beyond the fair'S ability to pay.

Chip Thomson announced that the fair now had a Twitter account.

NEW BUSINESS

Dan Huffman announced that the fair would be moving to a bi-weekly payroll beginning with the second week in January, with pay cards issued to those employees who do not have checking accounts. Huffman informed the board that a resolution would be required by Delaware County Bank. Tom Wright moved and Joe McLead seconded the board approve the resolution to go to the bi-weekly

payroll with pay cards issued to the appropriate employees. The motion passed with Frank Reinhard abstaining.

Diane Winters suggested that the fair needs to sponsor an after Jug party somewhere on the backstretch for the horsemen, because they will be going off the grounds to have the party and it will be a lost money making opportunity for the fair if they do.

Harold Wolford announced that he would be taking new pictures for the fair photo IDs if anyone wanted one after the regular meeting.

Tom Wright brought up the January fairboard get-together, previously discussed in November at which members would be asked to bring a dish with the fair supplying the meat. The General Manager was asked to work out the details.

OLD BUSINESS

President Al Myers announced that he was seeking 3 fairboard directors to volunteer to be in charge of the following areas of the fair:

- 1) A director to be in charge of the distribution of golf carts
- 2) A director to be in charge of the grandstand facility and the activities that take place in that facility
- 3) A director to be in charge of the employment trailer and to provide oversight of whoever is named to manage that endeavor.

D.J. Young volunteered to take on the grandstand responsibility.

Aaron Roll revisited the subject of moving the fairboard meeting time back to 6:30 PM from 7PM. After a short discussion, Roll moved that the meeting be changed. Larry Moreland seconded. The motion failed with 7 for and 10 against.

President Myers then read a letter received from the Visitors and Convention Bureau requesting a representative from the board to serve on the Bureau's board. He asked if there was any interest from the fairboard to fill that spot.

P.J. Terry asked that the date for a meeting of new board members to learn more about the fair and races be scheduled for Saturday January 25th at 9AM at the fair office. It was agreed that would be the date and time.

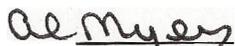
President Myers announced that the board needed to go into Executive Session to discuss a personnel matter dealing with General Manager Bill Lowe. Tom Roll so moved, and Jackie Colflesh seconded. The motion carried. Lowe was excused from the meeting.

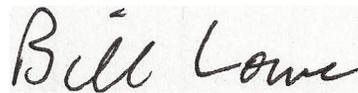
Upon completion of the Executive Session, Diane Winters moved the board go back into regular session with the note that no decisions were made while in that session. Chip Thomson seconded. The motion carried.

In regular session, Chip Thomson moved and Diane Winters seconded that the General Manager's pay continue at its current rate and that an employment agreement be drawn up giving specifications of time, dollars, etc. The motion carried.

There being no further business, Chip Thomson moved and Joe McLead seconded the meeting be adjourned. The motion carried.

Al Myers, resident


Al Myers
resident, President



Bill Lowe, General Manager