

DELAWARE COUNTY AGRICULTURAL SOCIETY
BOARD MEETING
AUGUST 18, 2015

ATTENDANCE

Present – Jackie Colflesh, Dan Huffman, Don Howard, Brad Jolliff, Joe McLead, Larry Moreland, Al Myers, Pat Paykoff, Frank Reinhard, Carolyn Riggle, Aaron Roll, Tom Roll, P.J. Terry, Chip Thomson, T. Thomson, Diane Winters, Harold Wolford, Mark Wood, and D.J. Young

Absent – Tom Wright and Colleen Smith

Ex-Officio – Laryssa Hook present

General Manager – Bill Lowe present

GUESTS

Lindsay Hope, Phil Terry, Vic Vining, Randy DeVault, Rick DeVault, Ariane Friedman, Melinie Wollenberg, Christine Dresdow, James Johnson and Sheryl Johnson

PUBLIC COMMENT

Alex Friedman from the Sunbury Halter and 4H Club read a letter to the board regarding her 4H entry that was turned in past the deadline and her desire to still be in the 4H horse show. President Thomson said that the matter would be discussed in detail under New Business.

MINUTES

P.J. Terry moved and Carolyn Riggle seconded the minutes of the July 21st, board meeting be approved as printed. The motion carried.

PRESIDENT'S REPORT

President Chip Thomson announced that the September board meeting will be moved to September 8th. He also announced that the fair week schedule for morning board meetings will September 19th thru the 23rd at 7:30AM, no meeting on Jug Day and a meeting on Friday the 25th at 7:30AM. Thomson invited all board members to a cook-out behind the Fair Office on Friday September 18th at Noon.

Thomson discussed the Executive Committee meeting of August 13th at which 4 items were covered. First was the further discussion of purchasing rain insurance. The committee felt that the board should purchase the coverage. Second was a recommendation to the Personnel Committee to begin the process of hiring a new

General Manager and discuss a possible new employee structure taking into consideration that a new General Manager would hopefully be in place. Third was if the fair should charge Friends of Your Delaware County Fair for a booth or other items during the fair in regard to the bed tax. The decision was no charge. The fourth item was purchasing new saddle pads, that traditionally in the past all trainers of Jug and Jugette horses have been allowed to keep. The committee was against allowing the pads to be taken except for the winners of the Jugette and the Jug. Following a lengthy discussion about the number of pads to be purchased and what was spent in previous years, the committee's decision stood.

MANAGER'S REPORT

General Manager Bill Lowe presented a quote for a 1 year contract with American Teletimers Company for providing the race timing service for 2015 at a cost of \$675 per day for a total of \$3,375 for the 5 race days. P.J. Terry moved and t. Thomson seconded the contract be accepted. The motion carried.

Lowe then discussed rain insurance and presented an example of the cost as requested by the Executive committee. Various totals of coverage and premiums were discussed. Eventually, Don Howard moved and Diane Winters seconded the board purchase \$200,000 of coverage for Jug Day for the time period of 8AM to 1PM, for protection of 1/2 inch of rain during that time period at a premium of \$6,000. A roll call vote was taken. The motion carried with Joe McLead, Al Myers, Mark Wood, Carolyn Riggle, Aaron Roll, P.J. Terry, Harold Wolford and D.J. Young voting against the purchase.

Lowe presented a quote from L & S Pest Control for bee and wasp control during the fair for a price of \$2,650. Frank Reinhard moved and Tom Roll seconded the contract be approved making sure the vendor supplies the fair with a liability insurance certificate. The motion carried.

Next was a contract from Mobile Production Services for labor, equipment and a production truck for the in-house video coverage for the week of racing at a cost of \$38,950. P.J. Terry moved and Frank Reinhard seconded the contract be approved. The motion carried.

TREASURERS REPORT

Dan Huffman presented the report. He passed out a Balance Sheet, a Profit & Loss Statement, an Accounts Receivable Statement and Accounts Payable Statement and discussed each report. Al Myers moved and Brad Jolliff seconded the report be

approved as presented. The motion carried. Huffman then requested that Tom Wright be given the authority to borrow \$200,000 from Delaware county Bank for the week of the fair to fund the gates and mutual. Al Myers moved that Wright be given the permission to borrow that amount. Joe McLead seconded and the motion carried. Frank Reinhard abstained.

PERSONEL COMMITTEE

Brad Jolliff reported and discussed the committee meeting of August 10 at which the committee addressed the process of hiring a new General Manager, which would begin in earnest in October. The next meeting of the committee will be in early September.

FINANCE COMMITTEE

D.J. Young reported for the committee and talked about the security costs being a bit higher this year due to an increase in the hourly rate.

Phil Terry was asked about race sponsorships and he discussed some differences in sponsorship amounts for 2015 from last year's amounts. He felt that when it was all completed, we would be close to last year.

Bill Lowe was asked about the fair sponsorship situation with Performance Chrysler. He announced that Performance had agreed to honor the contracts that had originally been signed by AutoMax in 2014. The AutoMax logo on the box seats and grandstand seats had been covered with a label with the Performance Chrysler name and logo by fair office personnel.

AGRICULTURAL & EXHIBITS COMMITTEE

Aaron Roll reported and brought forth a request by the Open Cattle Show to drop the 3 + 3 requirement on a one year trial basis, as the board had done with the Open Goat Show last month. Following a short discussion about how many families were actually involved in the Cattle Show, Aaron Roll moved and Larry Moreland seconded the requirement be dropped on a one year trial basis. The motion carried.

COMMUNITY/MEDIA/ADVERTISING COMMITTEE

Bill Lowe handed out to the board a detailed listing of all advertising by type that the fair has purchased this year. Chip Thomson reported that Bob Oliver had submitted a quote to redo the Jug web site and have it done before this year's races at a cost of \$1,900. Following a short discussion, Don Howard moved and Diane Winters seconded the quote be accepted. The motion carried. Diane Winters then

went thru the agenda for public viewing for the Clydesdales while they are on the fairgrounds prior to the All Horse Parade

ENTERTAINMENT/HOSPITALITY COMMITTEE

No report

SECURITY/MEDICAL/STAFFING/TRANSPORTATION COMMITTEE

Jackie Colflesh reported and announced that there would be a \$1.00 per hour increase for security for the private security officers and for the deputy sheriffs.

MOTOR SPORTS COMMITTEE

Tom Roll reported that work nights would be scheduled to get the Motorsports area ready

FACILITY AND FACILITY PLANNING COMMITTEE

Pat Paykoff reported and informed the board that the water line project has resulted in a savings of 12,000 gallons per day. He felt that it was possible to save perhaps another 5,000 gallons per day when the project was completed. Paykoff also discussed an arrangement he had made with Berlin Township, Delaware County and Shelly & Sands to haul blacktop grindings to the fairgrounds with the finer material to be used as a top dressing for various roads around the grounds. He also said the grounds should be cleaned up in plenty of time for the fair.

RACING COMMITTEE

Chip Thomson reported and discussed the Monday racing promotion and talked about various ideas to promote the day and ways to make the day special. An proposed order for blankets from Big Dee's Tack was presented in the amount of \$2,980. for winning horses was presented from Big Dee's Tack. P.J. Terry moved and Carolyn Riggle seconded the blankets be purchased. The motion carried.

SPONSORSHIP COMMITTEE

Frank Reinhard reported and asked Phil Terry to discuss weekly passes. Terry told the board that the passes had been delivered to 6 Kroger stores and they would be available for sale on August 21st. Terry also discussed a poster that DelMar Distributing was putting in bars. Groceries, etc. promoting our racing program. Bill Lowe handed out a report that listed Fair Sponsors and what they were sponsoring. Pat Paykoff informed the board he may have a potential sponsor for the Motorplex.

HORSE PARADE

There was no report as All Horse Parade news was discussed in other committee reports.

WALL OF FAME

Chip Thomson announced a new anonymous sponsor for the Wall Of Fame event. Thomson felt it would be appropriate to honor Clyde Perfect at the event for building the new horse barn in the northwest corner of the fairgrounds. Thomson also noted that there was a possibility that the Governor might attend resulting in some security issues.

TECHNOLOGY COMMITTEE

No report

NEW BUSINESS

The first item of new business was the letter read previously by Alex Friedman. Jackie Colflesh pointed out that Friedman missed deadlines regarding possession dates and not the entry deadline which is August 28th. Possession deadlines are proof that the entrant actually has possession of the animal. It was also pointed out that other entrants that had missed the same deadline were not allowed to participate in their given department. Following a long discussion D.J. Young moved and Larry Moreland seconded to waive the deadline and allow Friedman to participate. Following further discussion the vote was taken and the motion failed.

Next was a discussion on the purchase of a new track conditioner, as to whether to pay cash for the equipment or take out a loan. Don Howard moved and Diane Winters seconded to give the Executive Committee the authority to decide the best possible avenue for purchasing the piece of equipment. The motion carried.

OLD BUSINESS

None

There being no further business, Frank Reinhard moved and Tom Roll seconded the meeting be adjourned. The motion carried.

Chip Thomson, President

Bill Lowe, General Manager

