

DELAWARE COUNTY AGRICULTURAL SOCIETY  
BOARD MEETING  
FEBRUARY 17, 2015

**ATTENDANCE**

Present – Jackie Colflesh, Dan Huffman, Brad Jolliff, Larry Moreland, Al Myers, Frank Reinhard, Carolyn Riggle, Aaron Roll, Tom Roll, Colleen Smith, P.J. Terry, Chip Thomson, T. Thomson, Diane Winters, Harold Wolford and Tom Wright

Absent – Don Howard, Joe McLead, Pat Paykoff , Loren Pool and D.J. Young

Ex-Officio – Laryssa Hook absent                      General Manager – Bill Lowe present

**GUESTS**

Randy DeVault, Phil Terry and Charles Miley

**MINUTES**

Frank Reinhard moved and Jackie Colflesh seconded the minutes of the January 20<sup>th</sup> board meeting be approved as printed. The motion carried.

**PRESIDENTS REPORT**

President Thomson related a recent conversation with Steve Glesencamp the Athletic Director at Hayes High School and their need and desire for middle school lacrosse teams to use the west parking area near the Armory, while construction is going on at the school. An extended discussion followed regarding the safety issues with a sports team using a parking area to practice. The fair would be listed as an additional insured on the school's liability insurance policy. P.J. Terry then moved the board allow the teams to practice on the parking area. Colleen Smith seconded and the motion carried with Al Myers, Larry Moreland, Harold Wolford and Brad Jolliff voting no.

**GENERAL MANAGERS REPORT**

Bill Lowe presented the board with a quote from Thorson's Greenhouse for mums to be planted for the fair at various locations around the fairgrounds. The quote was for the same price for the last 3 three years. P.J. Terry moved and Colleen Smith seconded the quote be accepted and the mums be ordered. The motion carried. Lowe next presented the board with a quote for the next policy year from the fair's insurance carrier PEP, which was approximately \$1,500 less than the year before. Also discussed was the cost of increasing the amount of liability insurance on the policy as well as increasing the amount of coverage for employee theft. Colleen Smith moved and Diane Winters seconded the coverage and policy

be approved without the proposed increases. The motion carried with Tom Roll voting no. Lowe then discussed the Delaware Area Career Center contract for the use of barn #15 which will expire in June. He explained the existing contract and the rent derived by the fair from the equine program of the Career Centers' use of the barn. Tom Wright moved and Jackie Colflesh seconded the contract be extended for an additional 3 years. The motion carried. Lowe discussed the proposed extension of the Blooded Horse Sale Company contract. After a short discussion, it was decided to table the issue until another board meeting. Lowe then presented a proposal from Trimble Insurance to extend their agreement with the fair for 5 years thru the year 2020, for their hospitality area at the 1<sup>st</sup> turn of the racetrack. The agreement outlined improvements that Trimble would like to make to the area at their expense as well as some additions for the fair to make to the area at its expense. It was noted that music being played in the hospitality area was a problem in 2014 and hindered some people in hearing the call of the race. Also discussed was the continued need for control with alcohol. Lowe discussed the need for fabric to be attached to the fence around the area, which would create a more private party atmosphere. Increased costs for the tent and porta john used in the area needed to be a part of the agreement. Tom Roll moved and Diane Winters seconded the proposal be approved. The motion carried with P.J. Terry voting no and Frank Reinhard abstaining. Lowe addressed the issue of the prices to be charged for the Top Of The Stretch and Backstretch hospitality tents. Following a lengthy discussion, it was decided to table the matter until the march board meeting allowing more time to come up with ideas for increased usage on Wednesday. Lowe then alerted the board concerning Frontier Communications desire to remove the pay phone near the Coliseum unless the fair was willing to pay \$75 a month to keep it there. Al Myers moved and Tom Roll seconded to let the company remove the phone. The motion carried.

### **TREASURERS REPORT**

Dan Huffman presented the report. He passed out an Accounts Payable Aging report and an Accounts Receivable Aging report and a Balance Sheet and went over the data contained therein. He noted that he was working on a Profit and Loss statement and a budget report and would have it within a month or so. Harold Wolford moved and Diane Winters seconded the report be approved.

### **PERSONNEL COMMITTEE**

Brad Jolliff reported . He discussed meeting with two employees and the committee was continuing its efforts regarding job descriptions for employees.

## **EXECUTIVE COMMITTEE**

No report

## **FINANCE COMMITTEE**

Dan Huffman asked that an Audit Committee be established as 2015 is a year that the fair would normally be audited by the State Auditor. Dan Huffman moved and Tom Roll seconded the committee consist of Treasurer Dan Huffman, Vice President Frank Reinhard, General Manager Bill Lowe, CPA Tiffany Rankin and Jennifer McGowan. The motion carried.

## **AGRICULTURE COMMITTEE**

Aaron Roll reported that the committee met on February 14<sup>th</sup> and set a deadline for changes to the Exhibitors Handbook of 3-1-15. Jackie Colflesh discussed changes that will have to be made to the 4H camping area as a result of a recent meeting with City Fire Inspector Charlie Cooperider.

## **COMMUNICATIONS COMMITTEE**

Diane Winters reported on the committee meeting of February 3<sup>rd</sup>. The committee recommended spending \$140,000 on all forms of advertising to include radio, TV, internet, magazine ads, printing, etc. The amount is the same as spent in 2014. Tom Roll moved the recommendation be approved. Aaron Roll seconded. The motion carried.

## **SECURITY COMMITTEE**

No report

## **MOTOR SPORTS**

Tom Roll reported that all events had been secured and would reflect some changes in the scheduling. The new event for the fair would be moto cross racing with the lawn mower racing being dropped. The schedule is set up as follows:

Sat. 9-19 Mini Tractor Pull	Sun. 9-20 Truck and Semi Pull
Mon. 9-21 Rough Truck	Tue. 9-22 KOI Dirt Drag Racing
Wed. 9-23 Moto Cross Racing	Thur. 9-24 No Event
Fri. 9-25 Figure 8 Racing	Sat. 9-26 Demolition Derby

## **FACILITY COMMITTEE**

Larry Moreland reported that the Kubota tractor used on the racetrack was being repaired and that Delaware County had taken their end loader off the grounds leaving the fairgrounds short on equipment. Also discussed was the issue of water

leaks and the need to shut off the water in the barn area from 6PM to 6AM to try to reduce the fair's costs for water. Additionally the issue of replacing water lines was discussed. Tom Roll moved and P.J. Terry seconded the fair allocate up to but not over \$30,000 that the fair would be receiving within a month to repair and/or replace water lines. The motion carried.

### **RACING COMMITTEE**

Tom Wright reported. He talked about the Ohio Harness Horsemen's Association banquet on January 24<sup>th</sup>, at which 8 people representing the fair attended. He discussed a recent conference call in which he participated regarding televising the Jug again in 2015. Discussions were ongoing with the main sponsor Fazolies, the OHHA, the USTA and the State Of Ohio regarding the possibility. Wright then brought the board up to date with the ongoing saga of John Green and money owed the fair. Wright was waiting on a formalized agreement that would put the issue to rest. Wright brought the board up to date on the Perfect barn and what work had been completed and what still needed to be done.

### **SPONSORSHIP COMMITTEE**

Frank Reinhard reported and informed the board that all of Phil Terry's information had been submitted to the committee and the desire was to move forward so that Phil could be paid.

### **HOSPITALITY & ENTERTAINMENT COMMITTEE**

Tom Roll reported and talked about the committee's upcoming meeting of February 19<sup>th</sup>.

### **HORSE PARADE**

Diane Winters reported and informed the board of the committee's meeting on February 15<sup>th</sup> at which some changes were decided. A second announcer's stand will be added at the fairgrounds and the idea of a contest for parade participants is a possibility.

### **TECHNOLOGY COMMITTEE**

P.J. Terry reported and thanked Harold Wolford for his service on the committee, as he was leaving the committee. The committee had met and discussed with Steve Lewis from Delaware County about the use of the fair's fiber optic cable being used by a satellite truck. Also discussed by the committee was a new phone

system which is on hold until the County chooses a carrier for their usage. Terry also discussed the possibility of 3 computers that the fair might soon receive. The committee recommended the expenditure of \$1,500 with Bobby Oliver to upgrade and redo the fair web site, which would be done by May 1st. P.J. Terry moved the recommendation be implemented. Larry Moreland seconded and the motion carried with Chip Thomson abstaining. Additional discussion followed regarding e-mail service for the fair. Also discussed were sound problems around the race track during the fair and an upcoming meeting with a company to discuss what could be done to improve the sound. Frank Reinhard moved and Tom Roll seconded that T. Thomson be named Vice Chairman of the Technology Committee. The motion carried.

### **OLD BUSINESS**

Phil Terry discussed the U.S. Harness Writers Association upcoming awards program at which 3 horses that won at Delaware in 2014 were going to be honored. He also said he would be meeting with Carl Howard from Fazolies while at that program.

Dan Huffman read an e-mail from the state Auditor having to do with hiring relatives of board members.

There being no further business, Tom Wright moved and Jackie Colflesh seconded the meeting be adjourned. The motion carried.

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Chip Thomson, President

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Bill Lowe, General Manager