

DELAWARE COUNTY AGRICULTURAL SOCIETY
BOARD MEETING
FEBRUARY 16, 2016

ATTENDANCE

Present – Jackie Colflesh, Don Howard, Dan Huffman, Brad Jolliff, Larry Moreland, Frank Reinhard, Carolyn Riggle, Aaron Roll, Tom Roll, Colleen Smith, P.J. Terry, Chip Thomson, T. Thomson, Kirt Trimble, Diane Winters, Harold Wolford and Tom Wright

Absent – Joe McLead and Pat Paykoff

Ex-Officio – Laryssa Hook present

General Manager – Bill Lowe present

GUESTS

Randy DeVault, Rex DeVault, Don Wolf, Tiffany Rankin and Lindsay Hope

President Frank Reinhard introduced Don Wolf and Tiffany Rankin from the accounting firm of Maloney and Novotny to go over the year end financial statements of 12-01-14 thru 11-30-15. Rankin went over line items on each page. She also discussed at length the donation of the horse barn by Clyde Perfect to the fair board. Next, Rankin talked about the Post Audit meeting with auditors from the State Auditors Office and how well it went. Next, she went over the annual financial report to be submitted to the Ohio Department of Agriculture. Chip Thomson then moved and Don Howard seconded the report be approved. The motion carried.

MINUTES

Colleen Smith moved and Jackie Colflesh seconded the minutes of the January 19th board meeting be approved as printed. The motion carried.

PRESIDENT'S REPORT

President Frank Reinhard introduced Tiffany Rankin and Lindsay Hope as the two new board members that he appointed to fill the two vacant positions on the board. Reinhard gave the oath of office to both new members and the board welcomed them as new members. Reinhard then announced that he had appointed Larry Moreland to the Executive Committee to fill an open position. He then announced that Diane Winters had accepted an open position on the Delaware Convention and Visitors Bureau board representing the fair. He further announced that he was

asking Lindsay Hope to assist with two different areas of the fair, the Arts & Crafts Department and gates. He was asking Tiffany Rankin to assist with the Budget and Finance Committee. Reinhard discussed the search for the new General Manager and thank those board members who had assisted in the interview process. Finally he talked about the Hotel Bed Tax campaign and a letter to the editor that he would be writing regarding the issue.

MANAGER'S REPORT

General Manager Bill Lowe reported that it was time to order mums to be used in flower beds for the fair and discussed pricing submitted by Thorsens Greenhouse, being the same price per mum for the last 4-5 years. Chip Thomson discussed the desire to get a competitive quote. Following a short discussion, Colleen Smith moved and Brad Jolliff seconded the order be placed with Thorsens. The motion carried with Chip Thomson voting no. Lowe asked for a report on ticket pricing from the committee appointed in January by President Reinhard. Harold Wolford and Don Howard reported for the committee and stated that the committee proposed leaving the General Admission price at \$6 for Ages 9 and over, and to make the \$6 price apply also to Tuesday, Friday and Saturday. Senior Citizen pricing for Tuesday would remain at \$2 all day. Jug Day pricing would remain at \$15 for 18 and over and would decrease to \$6 beginning at 4PM. Kids ages 9 to 17 would pay \$6 all day on Jug Day. The price for weekly passes would go to \$35 with Kroger selling those passes at \$32. Racing tickets would remain the same price as last year. Following a short discussion, Jackie Colflesh moved and Diane Winters seconded the pricing be accepted as proposed. The motion carried. Lowe then discussed the recent locking of all gates except for the Main Gate and that someone had slid in the snow and run into the Route 23 Gate causing minor damage. It was suggested that slow moving vehicle signs be attached to the gates to warn drivers the gates were closed.

TREASURERS REPORT

Dan Huffman presented the report. He passed out a Balance Sheet, an Accounts Receivable Statement and Accounts Payable Statement and a Profit & Loss Statement and discussed each. There was discussion regarding some delinquent stall rent on the Accounts Receivable Statement. Aaron Roll then moved and Don Howard seconded the report be accepted. Huffman then asked the board to approve payment for the quarterly insurance premium that is due by February 28, but the invoice for same has not arrived. It was anticipated the premium would be in the \$11,000 - \$11,500 range. Tom Wright moved that the payment be made without further approval from the board. Don Howard seconded and the motion carried.

PERSONNEL COMMITTEE

Don Howard reported that 9 individuals had been interviewed and it was now down to 3 individuals who would receive a second interview on Saturday, February 27. Brad Jolliff announced that the Personnel Committee would have a meeting some time in March.

EXECUTIVE COMMITTEE

No report

BUDGET COMMITTEE

No report.

AGRICULTURAL/EXHIBITS COMMITTEE

Brad Jolliff reported and informed the board that the Beef Committee had approached the Ag Committee about an additional show to include a fat dairy steer class with the goal being to increase participation in the Beef Department. It was felt that the Sale Committee should review the idea and if that committee agrees, the fair board would then vote to approve or not. Following a discussion of the idea, P.J. Terry moved and Tom Roll seconded the proposal be put before the Sale Committee and if they approve the board would then vote on the idea. The motion carried.

ADVERTISING COMMITTEE

No report

ENTERTAINMENT COMMITTEE

Carolyn Riggle reported and announced that the committee had met and selected various entertainment possibilities and the General Manager was now checking on availability during our fair dates and making offers. A further report would follow once dates and acts were confirmed.

SECURITY COMMITTEE

No report

MOTOR SPORTS COMMITTEE

No report

FACILITIES COMMITTEE

Larry Moreland reported and discussed a number of issues including lights up and working in the new parking lot next to the Perfect Barn, Bill Lowe and Pat Allen having met with an AEP customer service representative regarding lowering

electric rates, possibly boring under the race track to get more electric to the infield of the racetrack and some issues arising with the potential purchase of a new tractor for the race track.

RACING COMMITTEE

Tom Wright reported and discussed his recent meeting with Delmar that seemed to go well and his recent meeting with the OHHA who want to contribute more money to purses. He offered that he has had some exploratory discussions with some individuals regarding building another horse barn. Wright thanked all those who attended the recent OHHA annual banquet. He closed by talking about computer problems that he and John Cross have been having and that the time for a new computer was drawing very close. Wright also announced that he has received quotes from 3 tote companies.

SPONSORSHIP COMMITTEE

No report

ALL HORSE PARADE

No report

WALL OF FAME COMMITTEE

No report

TECHNOLOGY COMMITTEE

P.J. Terry announced that a committee meeting was scheduled for February 19th. Laryssa Hook talked about a new entry program that 4H was looking at.

VETERANS/HANDBOOK COMMITTEE

Harold Wolford reported that the local Wendy's Restaurant had indicated some interest in getting involved with the Veterans Event. He also discussed plans for the 2016 Fair Book and Exhibitors Handbook and time constraints that he would have for both publications.

NEW BUSINESS

Chip Thomson reported on the Hotel Bed Tax and thanked board members for money that they had donated for the campaign. He announced he had received a \$5,000 pledge from an individual. He reminded the board of the fund raiser in Columbus at Jinni Regan's that was upcoming and that all were invited as well as spouses or significant others. He outlined a number of ways that money could be raised to help finance the campaign.

There being no further business, Chip Thomson moved and Colleen Smith seconded the meeting be adjourned. The motion carried.

Frank Reinhard, President

Bill Lowe, General Manager