

DELAWARE COUNTY AGRICULTURAL SOCIETY
BOARD MEETING
MAY 17, 2016

ATTENDANCE

Present – Jackie Colflesh, Lindsay Hope, Dan Huffman, Brad Jolliff, , Larry Moreland, Pat Paykoff, , Frank Reinhard, Carolyn Riggle, Aaron Roll, Tom Roll, Colleen Smith, P.J. Terry, Chip Thomson, T. Thomson, Kirt Trimble, Diane Winters, Harold Wolford and Tom Wright

Absent – Don Howard, Joe McLead, Tiffany Rankin

General Manager – Bill Lowe and Sandy Kuhn present

GUESTS

Randy DeVault, Rex DeVault, Rick DeVault and Pat Allen

MINUTES

Harold Wolford moved and T. Thomson second the motion to approve the April 19 board minutes as printed. The motion carried.

PUBLIC COMMENT

None

PRESIDENT'S REPORT

President Frank Reinhard reported that an executive committee meeting was held May 11. Items discussed included personnel issues, the phones and installation, the roof on the tote board, boring, and an update from the bed tax committee.

He also reported that the open house held on Friday to honor Bill Lowe and introduce Sandy Kuhn was well attended and nice. Bill Lowe was presented proclamations from both the county commissioners and the mayor to honor his service to the fair. He thanked all who attended. A picture of Bill handing the keys over to Sandy was in the Gazette.

MANAGER'S REPORT

General Manager, Sandy Kuhn discussed her activities over the past three weeks which included an employee group meeting, individual meetings with most employees, a lunch with Farm Bureau and other agricultural groups, a tour of the fairgrounds and introductions to many community leaders and others. She also reported that she will be participating in Leadership Delaware which begins in September.

TREASURERS REPORT

Treasurer, Dan Huffman gave the report and passed out a balance sheet, an accounts payable report, an accounts receivable report and a profit and loss statement and went over each. He reported that ticket sales are up compared to the same time last year. Dan Huffman then discussed that PNC wants approximately \$7,300 to pay off the loan early. It was decided to not pay off the loan early but to try to get PNC to release the UCC and keep the buildings as collateral so the UCC could then be given entirely to Delaware County Bank instead of split between the two banks. Delaware County Bank has approved the line of credit and would prefer to hold the UCC.

Dan Huffman said that the board would need to designate \$50,000 in matching funds to apply for the Ohio Fair Manager's Association grant. Approval of the funds is needed and documented to apply for the grant. Tom Wright moved and Colleen Smith second. The motion carried.

Frank Reinhard reported that a meeting is scheduled for next week with the county to discuss deeding the county owned land on the fairgrounds to the Ag Society. Sandy Kuhn will represent the Ag Society at the meeting and report back to the board at the June meeting.

Carolyn Riggle moved and Harold Wolford second the financial report be approved. The motion carried.

PERSONNEL COMMITTEE

No Report. Brad will schedule a meeting with Sandy Kuhn to discuss personnel matters.

EXECUTIVE COMMITTEE

Frank Reinhard reported in his president's report on this.

BUDGET COMMITTEE

Meetings of the committee are set for June 13, July 11 and August 8 at 6:30 p.m. at the office.

AGRICULTURAL/EXHIBITS COMMITTEE

A meeting was held May 7. The alpacas will be moving to barn 16 and the exhibitors are going to help fair board members retrofit the building to fit their needs.

Harold Wolford reported that some classes and shows will need to be restructured with the implementation of the new software that junior fair is using. Show Works is being used for entries and Martek is being used for tickets.

ADVERTISING COMMITTEE

Diane Winters reported that radio ads are lined up to hold spots. Bill Lowe reported that WDLR will now have an FM station effective July 1, 2016 so this provides additional coverage for the fair.

SECURITY COMMITTEE

No report

MOTOR SPORTS COMMITTEE

A discussion was held on whether it would be possible to have two tracks instead of one to increase the potential for additional non fair events and revenue.

FACILITIES COMMITTEE

Pat Paykoff announced that the City of Delaware has the main line done, hydrants installed and water quality tests are currently being done. Installing service lines could possibly start later this week.

Pat reported that the seeding has been done at the Motorplex and lights need to be installed.

Pat also reported that the county engineer's office gave the fair a Volvo front end loader, two trucks, a tag trailer, some pipe and catch basins. He is working on getting two pickup trucks, too. It was requested that a thank you note be sent to Chris Bauserman on behalf of the Ag Society. Sandy Kuhn will do this.

The question was asked if the county commissioners had made any decisions on the money that the Ag Society requested for a fork lift and Chip Thomson said that they were to make the decision on fund allocation on May 23.

RACING COMMITTEE

Tom Wright reported that DJ Young read the tote contract and made some suggestions on things Tom should follow up with U.S. Tote on.

OHHA President, Kevin Greenfield, requested additional publicity for their donations towards the Little Brown Jug so it will be the Little Brown Jug sponsored by OHHA in 2016. They contributed \$600,000 last year for races and are looking at possibly contributing \$200,000 towards the purse for the 2016 Little Brown Jug.

Tom Wright reported that they have taken on the responsibilities related to the Stallion Digest.

He has met with and discussed issues that arose with one of the judges he used last year and they are under agreement for changes for this year.

SPONSORSHIP COMMITTEE

Tom Wright reported that all of last year's main sponsors are on board for 2016. In addition Phil Terry is exploring additional new sponsors.

Tom Wright reported that Northpointe hotel will be the preferred hotel for the Delaware County Fair. Moving from a Franklin County hotel to a Delaware County one made sense and he was able to secure the same rates and amenities.

ENTERTAINMENT COMMITTEE

Carolyn Riggle reported that they are moving forward with all of the entertainment for the fair.

ALL HORSE PARADE

Diane Winters reported that the parade is September 11 and plans are coming along well.

WALL OF FAME

Chip Thomson said that things are moving forward for the recognition of Bill Lowe as the 2016 honoree.

VETERANS/FAIR BOOK/EXHIBITORS HANDBOOK

Harold Wolford said things are moving forward.

TECHNOLOGY COMMITTEE

T. Thomson reported that the boring would be overseen by Aaron Roll. It was reported that the new phone lines were put in at both the office and the log cabin and that phones should arrive on Wednesday for installation yet this week. The wiring will also be good for surveillance equipment should it be purchased in the future.

LEVY

Chip Thomson submitted a copy of House Bill 64 and Resolution No. 16-299 from the county commissioners outlining the rules for the administration of the excise tax on the lodging of transient guests for the benefit of the Delaware County Fairground (bed tax). The first request for payment will go out to hotels May 23. The exact protocol for receiving funds is yet to be determined. Chip will be scheduling a meeting soon to get this outlined. It was reported that two initial projects that bed tax money would be asked for are the replacement of rotting logs in the log cabin (\$2,300) and the coliseum doors (\$8,300). Quarterly reports will need to be submitted to the commissioner's office as defined in the resolution.

Chip also reported that he received a call from Rhino Shield, who painted the cabin, and a refund of some type was discussed because of their poor quality paint job.

NEW BUSINESS

Sandy Kuhn brought up the topic of lifetime passes and it was reviewed and discussed. It was decided that if an individual receives a lifetime pass they should not receive a free weekly pass as many are still employees. Frank Reinard moved and it was second by Jackie Colflesh that this policy be established for lifetime passes. The motion carried.

It was also requested that board members review the list of current lifetime members for deceased individuals, current employees or those that are no longer in the area. Sandy Kuhn will have the list sent to board members to review.

Carolyn Slone was nominated for a lifetime pass. T. Thomson moved to approve, second by Lindsay Hope. Motion carried.

Sandy Kuhn will be attending Leadership Delaware on behalf of the Agricultural Society.

Sandy Kuhn proposed a sponsorship program to get local businesses to purchase a bench or picnic table with their business name on it to be located throughout the fairgrounds. She will explore options, get pricing together and email it out to all board members to review.

The question was asked about whether the Junior Fair Building is moving forward and the need for additional funding was discussed. A diagram has been proposed but the initial quote was very high so additional quotes are being sought.

Chip Thomson reported that a meeting was held with Tran System to review the master plan that was developed in 2007. Another meeting will be held to walk through the fairgrounds with them on June 3.

There being no further business, Chip Thomson moved and Colleen Smith second the meeting be adjourned. The motion carried.

Frank Reinhard, President

Sandy Kuhn, General Manager