

DELAWARE COUNTY AGRICULTURAL SOCIETY  
BOARD MEETING  
APRIL 18, 2017

ATTENDANCE

Present – Pat Allen, Jackie Colflesh, Dan Huffman, Brad Jolliff, Joe McLead, Larry Moreland, Pat Paykoff, Frank Reinhard, Aaron Roll, Tom Roll, P.J. Terry, T. Thomson, Diane Winters, Tom Wright and Laryssa Hook (Ex-Officio).

Absent – Don Howard, Tiffany Rankin, Carolyn Kay Riggle, Colleen Smith and Chip Thomson.

General Manager – Sandy Kuhn present.

GUESTS

J.R. Woods, Jeff Prowant, Denise M. Woods, Mike Harter and David Dilsaver.

PUBLIC COMMENT

David Dilsaver, the new Grounds and Maintenance Manager was introduced.

J. R. and Denise Woods and Jeff Prowant of Durant Enterprises spoke to the board about both their game and ride company. They will be sending proposals to Sandy Kuhn, general manager for the games for the 2017 fair.

MINUTES

P.J. Terry moved and T. Thomson second the motion to approve the March 21, 2017 board minutes. Motion carried.

PRESIDENT'S REPORT

Pat Paykoff reported that Lindsay Hope submitted her letter of resignation from the board as she is moving out of the county.

He also reported that the water bill for the previous month was \$800 so he feels that the water problems are finally under control. There is still some work in the midway that needs done. He will have more in his executive committee report.

SECRETARY'S REPORT

General Manager, Sandy Kuhn discussed her activities over the past month which included: coordinating interviews for the Sponsorship Manager position; visiting Allen County Fair manager Bob Fricke with Jen McGowan; participating in Leadership Delaware for health care day; participating in Human Resources class through the Delaware Chamber of Commerce; attending Delaware Convention and Visitor's Board meeting and attending committee meetings. She reported that numerous lines from Frontier have been disconnected and this should save the Ag Society around \$1,000 per month.

TREASURER'S REPORT

Treasurer, Dan Huffman gave the report. He reported that money is coming in through ticket sales and vendor payments. He went over the Profit and Loss, Accounts Payable, Accounts Receivable and gave a budget overview. Tom Roll moved to approve the monthly financial report, second by Pat Allen and motion carried.

### NEW BUSINESS (moved ahead)

Joe McLead wasn't feeling well so asked to be moved up on the agenda to discuss the horsemen returning from Florida and the camping rate being increased to \$400. Discussion was held on this and Sandy Kuhn reported that the campers received notification in April that the monthly fee would be going from \$200 per month to \$400 per month starting in May. Office staff called around and the cheapest camp sites in the area were \$28 per night.

### PERSONNEL COMMITTEE

Report as follows: March 27 – Dave Dilsaver started as Grounds and Maintenance Manager Tom Roll moved to hire T. Thomson as Sponsorship Manager to start work April 24. Second by Larry Moreland and motion carried. T. Thomson then resigned as a board member. Larry Moreland moved and Jackie Colflesh second to purchase a laptop for T. from the county not to exceed \$900. It was reported that the following staff was hired and raises proposed - hired Mike Thomas at \$9.00 an hour to do outside work, re-hired Monnie Blanton at \$8.50 an hour, proposed a \$1 raise for James Bennett up to \$10 an hour. Tom Roll moved to accept these hires and raises, Diane Winters second and motion carried. Tim Grubb gave two week notice and then came in and quit two days later. Still looking for additional people if anyone knows of any please send them to the fair office to apply.

### EXECUTIVE COMMITTEE

Pat Paykoff reported that the Executive Committee met April 4. They discussed sponsorship manager candidates (four good ones) and made a recommendation to offer T. Thomson the job. Chip Thomson and Tom Wright abstained from the vote. An incentive and benefits package was determined and Sandy Kuhn will type up, send to Executive Committee for approval and make a formal offer to T. Thomson. Other items included Frank Reinhard moving forward to set up a visit to the Ohio Expo Center, Cardinal Hall for a tour at 9 a.m. on Apr. 19. Frank also brought up Scott Cubberly wanting to coordinate a community wide service day to paint bleachers and boxes in the grandstand. He will get Steve in touch with Sandy Kuhn. Currently names and contact information for potential board members is being gathered and interviews for the open director seats will be held. If you have any candidates please get names and contact information to Pat Paykoff or Sandy Kuhn ASAP.

### BUDGET & FINANCE

No report.

### AGRICULTURAL/EXHIBITS/EDUCATION/FAC COMMITTEE

Brad Jolliff reported that they had a good meeting on April 1 and all of the committee chairs present turned in their building needs, and wants. They do understand the need for multi-purpose buildings that are used more than one week a year. There is a lot of excitement for the future of the fairgrounds and specifically the Junior Fair area.

### COMMUNITY/MEDIA/MEDIA/ADVERTISING COMMITTEE

A committee meeting was held April 5. They discussed lowering the radio advertisement budget but now have decided not to. They did cut in some areas and will have another meeting soon to finalize the advertising budget.

### SECURITY/MEDICAL/EMPLOYMENT TRAILER/GATES COMMITTEE

No report

### MOTOR SPORTS COMMITTEE

Larry Moreland reported on the March 23 meeting that was held.

Larry Moreland presented the following contracts to be approved:

Sept. 16 – Mini Sled – On the Mark Pulling Sled Rental, LLC. - \$1,500 and Sept. 17 & 18 – Big Sled - \$3,000 for a total of \$4,500 + \$300 for sled crew – Larry Moreland moved to accept contract, Tom Roll second, motion carried.

Sept. 17 – Competition Director - Central Ohio Truck Pull Circuit LLC - \$300, Tech Official - \$250, and contract for five classes - \$750 - Larry Moreland moved to accept contract, Tom Roll second, motion carried. Total budget for truck pull is \$6,425

Sept. 18 – Tractor Pull (Package B) – Central Ohio Tractor Pullers Association - \$5,500 – Tom Roll moved to accept contract, Brad Jolliff second and motion passed. Total budget for tractor pull is \$7,200.

Sept. 19 – Rough Truck will be held with a budget of \$5,950. Jackie Colflesh moved to accept budget, Pat Allen second and motion carried.

Sept. 20 – Moto Cross – Fast Traxx Racing.com - \$2,500 – P.J. Terry moved to accept, Diane Winters second and motion carried. Total budget for moto cross is \$2,643.

Sept. 21 - A concert is being planned post the Little Brown Jug race with a budget of \$2,000. Larry Moreland moved to approve this budget amount, second by Tom Wright and motion carried.

Sept. 22 – Trailer Races – a new event this year with a budget of \$1,000. Tom Roll moved to accept the budget, Jackie Colflesh second and motion carried.

Sept. 23 – Demo Derby – Laurie Hatfield - \$1,500 – Jackie Colflesh moved to accept contract, Pat Allen second and motion carried. Total cost of demolition derby will be \$14,543.

There is a need to get electric poles moved and they would like to add some picnic tables and seating back in the motor sports area.

#### FACILITY/FACILITY PLANNING

Larry Moreland reported on the meeting held March 23. At the meeting, discussion was held on the cameras and security plan, the need to hire Dave Winters as an independent contractor for phone and cameras, need to decide which phone lines will be reconnected for the fair, deciding where fiber goes into the infield, phase III of the water project, Junior Fair Building and the fence by the horse arena needs fixed.

#### RACING

Tom Wright reported that John Cross is ill with cancer and is not working right now. He has decided to hire Amy Wildman to input the data. He will have her keep track of her hours and we will do a 1099 at the end of her work time for the number of hours. She will be paid at the same rate as John Cross was getting paid.

The simulcast reconciliation is close to being done. Tom Wright is trying to find someone to do it for 2017.

#### SPONSORSHIP

Tom Wright has a meeting next Thursday with Ohio Harness Horsemen's Association for their contribution towards the purse.

Frank Reinhard would like to see a sales/sponsorship tracking system put into place for T. Thomson soon to track his progress.

#### HOSPITALITY/ENTERTAINMENT/SPECIAL EVENTS

Frank Reinhard moved to approve the contract for Rhythmic Illusions Fire Tribe \$1,200 for Sun., Sept. 17. Brad Jolliff second and motion carried.

Tom Roll moved to approve David Crego as a chainsaw carver for up to \$800. Jackie Colflesh second the motion and motion carried.

**All Horse Parade** – Diane Winters reported that entry forms are out for the parade.

**Wall of Fame** – No report.

**Veterans** – Sandy Kuhn presented April 17 at 2:45 p.m. to the county commissioners and requested a Community Enhancement Grant in the amount of \$6,000 for the Vietnam Veteran's dinner.

**Fair Book/Exhibitor Handbook** –Sandy Kuhn reported that sponsor contracts are out, ads are due April 17 with money due May 1.

#### TECHNOLOGY COMMITTEE

P.J. Terry reported that they are getting an updated quote on cameras and will have a committee meeting the week of May 8. Talk with the tote company has been initiated to find out their needs for 2017. He has also started a conversation with Delaware City Schools about possibly using some of their bandwidth fair week.

#### BED TAX COMMITTEE

Tom Wright and Chip Thomson reported where funds are at this point, one year in to collections. A meeting was held April 13. David Shipps took the group through a building exercise – what buildings you would build and where. The consensus was fewer buildings that were bigger, multi-purpose buildings and the creation of more green space.

There were three heating and cooling proposals presented with the recommendation from the committee to accept the proposal from Haslett Heating and Cooling. P.J. Terry moved and Pat Allen second that we accept Haslett's proposal as long as the cost is minimal to convert the propane furnace to natural gas in case we are able to get it run to the log cabin. Motion carried.

Larry Moreland reported that the county has approved bed tax money funding for the manure handling system and dumpsters. Larry Moreland moved we approve the bid from KLM Manufacturing for \$34,575 for the new manure handling system/dumpsters. Tom Roll second and motion carried.

#### TICKETING & PRICING COMMITTEE

Sandy Kuhn reported that Kroger has agreed to sell weekly passes again at their Delaware County stores.

#### OLD BUSINESS

Pat Paykoff reported that Pat Allen, Don and Sheree Howard, Sandy Kuhn, Diane Winters and he attended the OFMA District meeting at the Fayette County Fairgrounds on April 2. It was a good meeting with a lot of good information gained.

#### NEW BUSINESS

Sandy Kuhn reported that New Vocations wants to meet with T. Thomson, Colleen Smith and Sandy to discuss some changes for this coming year's Pre Jug Party. Dan Huffman requested that as we move

forward with the Pre Jug Party on Pavilion Hill for Wednesday night we get a contract with New Vocations.

The All Win Electric contract was discussed. Larry Moreland moved and Frank Reinhard second that we accept the contract after it is revised per the discussion held. Motion carried. Diane Winters and Pat Allen abstained. Pat Allen is to make changes on contract that was presented and approved with those changes and get it to the fair office or Pat Paykoff for signature.

Tom Roll moved and Pat Allen second that we spend \$4,633 to get a new axle, bearing and wheels for the track conditioner. Motion carried.

#### ANNOUNCEMENTS

Jackie Colflesh moved to adjourn. P.J. Terry second the motion. Motion carried.

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Patrick D. Paykoff, President

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Sandy Kuhn, General Manager