

DELAWARE COUNTY AGRICULTURAL SOCIETY

August 20, 2013

ATTENDANCE

Present - Jackie Colflesh, Kent Hastings, Dan Huffman, Joe McLead, Larry Moreland, Al Myers, Pat Paykoff, Frank Reinhard, Aaron Roll, Tom Roll, Phil Terry, Diane Winters, Don Wolf, Harold Wolford and Tom Wright.

Absent- Don Howard, Colleen Smith, Jim Stimmel and Chip Thomson.

Ex-Officio - Laryssa Hook

Fair Advisory Committee Present - Randy DeVault and Carolyn Kay Riggle. Absent - Kenny Edwards

GUESTS:

Alaina Durant, Janice Durant, Charles Miley, Cindy Vining, Bree Vining, Josiah Bale and Kip Millhoan

MINUTES

Tom Roll moved that the minutes be approved as printed and Diane Winters seconded. The motion carried.

Public Comment

Kip Millhoan discussed camping spots in the north lot near the manure pile and how numerous campers have vacated the area due to the unpleasant aroma. He advised the board to look for an alternate location for the manure pile or not try to park any campers in the vicinity. He also discussed the need to increase the size of RV lots due to the continually increased size of RVs.

EXECUTIVE COMMITTEE

Al Myers reported for the committee and informed the board that the committee had interviewed 3 people for vacant board seats. The committee appointed DJ Young to a board slot for the rest of 2013. Young will have to run for the slot in November. President Myers swore him in.

FINANCIAL REPORT

Dan Huffman gave the report. He informed the board that there was \$12,000 in accounts payable and \$193,000 in the operating funds. After a lull, race ticket sales were again picking up but ticket sales for two of the hospitality tents were behind last year's numbers. Huffman had met with Delaware County Bank numerous times and that all accounts are posted on the web site. He added that new signature cards for existing accounts were needed. Tom Roll moved and Diane Winters seconded the signature cards be approved. The motion carried with Frank Reinhard abstaining. Don Wolf and Laryssa Hook discussed the Ashley Junior Fair account and how it is supposed to be used. There is approximately \$6,000 in the account and the award is to be \$100 per person. Reinhard reported that a resolution from the board was needed for the \$237,500 fair startup money that would be borrowed from Delaware County Bank, a short term loan that funds the early part of the fair. Following a sort discussion on the how and why of the loan Don Wolf moved and Phil Terry seconded the fair borrow the money from Delaware County Bank and President Al Myers or Treasurer Dan Huffman could sign for the money. The motion carried with Frank Reinhard abstaining. Tom Roll then moved that the Financial Report be accepted. Diane Winters seconded. The motion carried.

ADMINISTRATIVE & FINANCE COMMITTEE

Al Myers reported for the committee. He discussed the need for any department with an outstanding budget needs to get that budget turned in quickly. Harold Wolford then explained his budget of \$5,000 for the Veterans Day celebration. Tom Roll moved and Diane Winters seconded the budget be approved. The motion carried. Wolford then asked for board approval of the \$500 expense for 10 Senior Fair Open photography trophies, the cost of which would be offset by entry fees. Tom Wright moved the expense be approved and Jackie Colflesh seconded. The motion carried. Myers then opened a discussion on the proposed ticket/pass form to be used by board members and the fair office to keep track of all passes, tickets, parking stickers, etc. in order to keep better track of how and where these items are being used. Wolford moved and Colflesh seconded the form be adopted without the dollar figures. The motion carried. Phil Terry then moved that board members and advisors be able to purchase additional pavilion tickets for a reduced price of \$1 00. Larry Moreland seconded. The motion carried.

AGRICULTURAL & EXHIBITS COMMITTEE

Aaron Roll reported for the committee. He noted that the Sales Committee had voted to go to a premium bid auction rather than a per pound situation. He reported that a representation of all fair animal species will be housed in the Dairy Barn following the shows and sales so that fairgoers will be able to see farm animals. He also discussed the Tuesday night sale where steers will be sold first with baked goods in the middle of the sale. The backdrop for pictures of winners will be changed.

COMMUNITY AFFAIRS COMMITTEE

No report

SECURITY /MEDICAL STAFFING/TRANSPORTATION COMMITTEE

Dan Huffman reported that agreement had been reached with a private security firm to augment the Sheriff's Deputies for fair security. Cost for the private firm is \$22.00 for unarmed personnel and \$28.00 for armed personnel. The County Sheriff would no longer be administering the breathalyzer tests in the paddock in as much that it is not a law enforcement function. This and some other changes would cut back some hours for the security outlay. Larry Moreland moved and Jackie Colflesh seconded the report he accepted. The motion carried. Huffman then reported that Tri- Township Fire, Delaware City Fire and County EMS would be manning the First Aid Station in Building 4.

MOTOR SPORTS COMMITTEE

Larry Moreland reported that work was progressing on the Motor-Plex area and that Pavilion Hill would be used for the Lawnmower Racing breakfast.

FACILITY AND FACILITY PLANNING COMMITTEE

Larry Moreland reported that the Coliseum floor had been recently sealed and that Jack Taylor had spray painted Barns 24 & 25. A discussion followed on siding the Dairy Cattle Barn. The work to be done by Higgins Lumber at a cost of \$5,800. \$4,000 of unused Entertainment Committee money that had been budgeted would be moved to Facilities to help cover the cost. Phil Terry moved and Jackie Colflesh seconded the contract be signed and the work scheduled. The motion carried. Moreland reported that an Advisor from the Delaware Area Career Center and his class would be on the grounds following Labor Day to do repair work as needed. He also reported that the need to patch and repair blacktop still existed and various companies had been

contacted with no luck so far. Pat Paykoff reported that he had been in discussions with National Lime and Stone about the possibility of acquiring a front end loader. Aaron Role discussed the need to rework the 4H Riding Arena surface and apply new sand. He was looking for donations to cover the cost.

MEDINSPONSORSHIP COMMITTEE

Tom Wright discussed the radio and TV media buy by Sherry Fisher, the 18 page Fair insert by the Gazette and the new radio and TV commercials that had been developed. Phil Terry reported on agreed upon sponsorships that would put cash sponsorships to date at approximately \$25,000 ahead of the total from 2012 and in-kind sponsorships at just about even with the total from 2012. Terry advised the board that he would be traveling to the Canfield Fair for their harness racing program and then onto Tioga Downs in upstate New York for the Cane Pace to stay in touch with owners, trainers and sponsors, cost of the trip not to exceed \$700. Tom Wright moved and Chip Hastings seconded the expense be approved. The motion carried. Terry reported that the cost of the Hospitality Pavilion had been covered and that all revenue from the Pavilion going forward would be on the plus side. He also reported that the alcohol permits that cover the 8 days of the fair had been received. Pat Paykoff reported that he had personally talked with Jeg Coughlin from JEGS and that Coughlin said that money would be made available for some type of involvement in the fair by their corporation.

RACING COMMITTEE

Tom Wright reported that the overnight sheets for the fair racing program were finished and would be distributed. He pointed out that the presumed Jug favorite, Captain Treacherous had been defeated at Pocono Downs the previous Saturday. He also discussed Super Stakes Night at Scioto Downs on September 7th.

HOSPITALITY/ENTERTAINMENT & SPECIAL EVENTS COMMITTEE

Al Myers reported that the Delyn Christian Band had been secured for the final night of the fair in the Top Of The Stretch Tent. Carolyn Riggle had found a sponsor to fund the band. Myers also discussed the signing of Ohio Idol which would be presenting a 2 hour musical show in the Pavilion on Saturday September 14th featuring the top ten finalists from the Ohio Idol competition. The cost of the event would be paid for by sponsorships.

HORSE PARADE COMMITTEE

Diane Winters reported that she had turned \$10,000 in Horse Parade sponsorships to the fair office earlier in the day. Also discussed was that there would be no camper move-in in the Jr. Fair camping area until after the parade.

FIBER OPTIC COMMITTEE

No report

NEW BUSINESS

General Manager Bill Lowe reported on upcoming events just before the fair with the Blooded Horse Sale on August 26 and 27 and the Showtime Horse Show on August 30, 31 and September 1. Al Myers reported on a company that was potentially interested in holding a mixed martial arts event at the fairgrounds in the future. Next was a discussion about repairing the exterior of the Log Cabin using Rhino Shield. Lowe discussed the quote received for the work, which was \$20,655. Wright pointed out that the Racing Committee would be able to come up with \$15,500 of the expense in funds that been budgeted but not used. Following a short discussion, Diane Winters moved and Jackie Colflesh seconded the Executive Committee get clarification on a

couple of issues and if satisfied, the Committee be authorized to proceed with approval for the project. The motion carried. Al Myers discussed the issue of Board Members and full-time employees be given a 20% discount on Jug and Fair souvenirs in the fair office. Tom roll so moved and Jackie Colflesh seconded. The motion carried. Myers then discussed the efforts of D.J. Young in seeking a grant for the fair for a community project such as the renovation of the Junior Fair Building. Jackie Colflesh moved and Larry Moreland seconded the grant be persued. The motion carried. Larry Moreland then discussed the fire inspection that had just been conducted by Delaware City Fire and Tri- Township Fire. Things went relatively smooth thru the grounds until they reached the backstretch horse barns and then the wheels fell off. There were numerous violations regarding locked stall, appliances, cobbled wiring and a person smoking in a horse barn as she went about her work. The General Manager was going to send a letter to be distributed to each horseman or woman outlining the issues and the potential penalties if they neglected to correct the existing problems. In other new business, the proposal from Jet Cleaning for \$8300 for cleaning restrooms during the fair was put before the board. The dollar figure was the same as 2012. Larry Moreland moved and Diane Winters seconded the proposal be accepted. The motion carried. The proposal from Posh Event Services for 4,400 rental chairs, various tables and drapes for indoor vendor booths in the amount of \$15,300 a savings of almost \$3,500 from 2012. Tom Roll moved and Diane Winters seconded the proposal be accepted. The motion carried. Next was a proposal on rain insurance for Jug Day. Following a discussion, no action was taken on the proposal.

President Myers announced that the board would need to go into Executive Session to discuss potential litigation and a confidential matter from the Auditor of State. Frank Reinhard moved and Diane Winters seconded the board enter Executive Session for the stated reasons. The motion carried. Following the Executive Session, Larry Moreland moved and Jackie Colflesh seconded the board reenter the regular session, noting that no decisions were made. The motion carried.

Bill Lowe discussed the recent grounds and building inspection done by the fairs insurance company and the four issues that were on their findings.

President Myers informed the board that the September meeting would be on Tuesday September 3rd at 7PM in the Log Cabin.

There being no further business, Torn Roll moved and Diane Winters seconded the meeting be adjourned. The motion carried.

Al Myers, President

Manager