

DELAWARE COUNTY AGRICULTURAL SOCIETY
BOARD MEETING
August 21, 2018

ATTENDANCE

Present – Pat Allen, Jackie Colflesh, Mike Harter, Don Howard, Dan Huffman, Joe McLead, Larry Moreland, Pat Paykoff, Tiffany Rankin, Frank Reinhard, Aaron Roll, Tom Roll, Colleen Smith, P.J. Terry, Chip Thomson, Benjamin Wenner, Diane Winters, Tom Wright and Laryssa Hook (Ex-Officio).

Absent –

General Manager/Secretary – Sandy Kuhn

GUESTS

Linda Warner, Deb Jackson, and T. Thomson.

CALL TO ORDER

Don Howard, President, called the meeting to order. The Pledge and roll call were done.

PUBLIC COMMENT

None.

MINUTES

Jackie Colflesh moved and Colleen Smith second the motion to approve the July 17, 2018 board minutes. Motion carried.

PRESIDENT'S REPORT

Don Howard reported that one quote was received to date for grading and paving the area where the stadium bleachers were removed and it was \$175,000. Other options are being considered to have the area ready for the fair. The refreshment area under the grandstand is moving along and expected completion is in the next two weeks. Work is progressing on the cabin patio and sidewalk areas and the new curb has been installed in front of the cabin. The repairs to the wall in the grandstand are near completion. Thanks to Dave Dilsaver for his creative efforts and to Dan Huffman for the use of his metal break.

SECRETARY'S REPORT

General Manager, Sandy Kuhn discussed her activities since the last meeting which included: working to get the license plate reader cameras working like they should; worked a booth at the SWCD Farm Tour at Bret Davis Farms where approximately 60 people attended; attended the Ohio Ag Council Hall of Fame breakfast at the State Fair; met with Dan Huffman, Mike Acock and First Commonwealth representatives on the money plans for the fair; worked with having the Donald Trump rally at the fairgrounds and then it outgrew an enclosed area and was moved; met with People in Need Board members coordinating the Little Brown Jog; attended the Delaware City and Olentangy Teacher Fairs; met with Spectrum representative to get advertising finalized; attended the Hartford Fair and watched numerous Delaware horses race; and continue to get things ready for the fair. Thanks to Frank Reinhard, Tiffany Rankin and Mike Harter for helping Sara Reed with the First Friday event downtown.

TREASURER'S REPORT

Treasurer, Dan Huffman gave the report. He reviewed the balance sheet, accounts receivable and accounts payable reports. He reported that even though the operating funds are good, we still need additional money to come in to open the fair.

Tom Roll moved to accept the treasurer's report. Jackie Colflesh second and motion carried.

PERSONNEL COMMITTEE

Tiffany Rankin moved to give Quita Hines a 6% raise retroactive to July 27 (she has not received a raise since she has been here – 3 years). Tom Roll second and motion carried.

EXECUTIVE COMMITTEE

Don Howard reported that the committee met August 6 and discussed the track fence, the wall in the grandstand in front of box seats and the electrical needs for the fair.

BUDGET & FINANCE

Dan Huffman reported that he is working with TSYS on credit card machines for the fair. He will get one wireless machine that can be used at the log cabin but will also service the Backstretch Tent. He will get five swipe machines to put on phones for the Top of the Stretch Tent, Pavilion Hill and two gates. P.J. Terry moved to sign the contract with TSYS. Aaron Roll second and motion carried. Frank Reinhard abstained from the vote.

Frank Reinhard confirmed that we would have the five ATMs like we had last year and at the same locations.

Tom Wright moved and Larry Moreland second a motion to withdrawal enough money to cover the opening of the 2018 fair. Motion carried.

Tiffany Rankin moved and Colleen Smith second a motion to pay the bills during the fair. Motion carried.

AGRICULTURAL/EXHIBITS/EDUCATION/FAC COMMITTEE

Benjamin Wenner reported that one of the new vets representing the OSU Large Animal Clinic in Marysville came to the Livestock Committee meeting and was well received.

He also reported that he is working on putting together quarantine procedures for the fair should they be needed.

Aaron Roll wanted to express thanks to Dave Dilsaver who re-sided the sale block.

COMMUNITY/MEDIA/MEDIA/ADVERTISING COMMITTEE

Diane Winters reported that the advertising is pretty much done and taken care of.

SECURITY/MEDICAL/EMPLOYMENT TRAILER/GATES COMMITTEE

No report.

MOTOR SPORTS COMMITTEE

Larry Moreland reported that the new lights are up and trophies are ordered. He reported that there will be a Motor Sports meeting September 3 at the Motor Sports Complex to start putting up gates.

FACILITY/FACILITY PLANNING

Larry Moreland reported that a tile blew out behind barn 34 and they are putting a drain in back there to fix it. The flatbed truck is getting a new transmission. The grader had a hydraulic motor leaking so is getting fixed. The dumpster truck needed new air chambers. Work in the grandstand on the new railing is being done. United Tote will be here the last week of August to start setting up machines. There is work being done on the Jug and Juliette to get it cleaned out and ready for fair. Simco is fixing the wires that were torn down during the horse sale in December. Restrooms under the grandstand are being readied for fair. Outlets and exit lights are being checked. New boards on the concrete benches by the Coliseum are being replaced. The fence on the west side is getting cleared for painting. Tractors and the front end loader has been serviced and the Grasshopper mowers are being worked on.

RACING

Tom Wright reported that the Jug field is all over the place so it will be interesting to see how many horses qualify or pay the fee to be eligible to race. The Racing Committee met August 20 and went over the "To Do" list and everyone got updated on the status of racing related items.

Tom Wright and Tiffany Rankin covered getting the Little Brown Jug Society Director and Officer (D&O) Insurance. Tiffany Rankin explained the process of making the LBJ Society a for profit entity, filing a tax return for them and getting their own checking account to cover expenses. Tom Roll moved and Aaron Roll second a motion that Delaware County Agricultural Society pay for the LBJ Society D&O Insurance for 2018. Motion carried. Tiffany Rankin abstained from voting.

SPONSORSHIP

P.J. Terry reported that a Sponsorship Committee meeting was held to determine the role of the committee. It was decided that the committee would be part of marketing the fair on the grounds, looking for possibilities where we can market venues, races or other things during the fair and use the list for next year. The committee would serve in a support role for T. Thomson and Sandy Kuhn. They would work on increasing sponsorship. Joe McLead reported that T. Thomson is getting out and meeting people which will help us in making progress on increasing sponsorships.

T. Thomson reported that we need to run some ads in some of the other race programs next year and support some events. He reported that we would be supporting the Ohio Super Night at Scioto Downs.

HOSPITALITY/ENTERTAINMENT/SPECIAL EVENTS

All Horse Parade – Diane Winters reported that the Horse Parade is September 9. She currently has over 120 entries. Gary King's family will be riding in it.

Wall of Fame – Chip Thomson reported that the Wall of Fame event is shaping up to be a very nice event. They are going to try to use the patio. Invites will go out soon.

Veterans – Sandy Kuhn reported that the dinner is coming along and people are signing up.

Fair Book – No report.

BED TAX COMMITTEE

Pat Paykoff presented the architectural drawing of the Ag Center. It will be going out to contractors for pricing. It will be a clear span, steel building. He reported that he and Frank Reinhard met with Bob Lamb and Rob Platt to discuss using the Port Authority for funding for the Ag Center. This will be further explored by Bob Lamb.

Demolition of A Barn was approved by the Executive Committee.

TICKET/PRICING

No report.

BUILDING AND CONSTRUCTION

Pat Paykoff reported that they have a design for the covered arena but it is still in engineering. The foundation has become really large so they are exploring putting a lean-to on one side for wind protection. It will probably be close to a \$500,000 project.

TECHNOLOGY

P.J. Terry gave an update on the license plate reader cameras. There are still issues to be worked out so another camera will be explored.

OLD BUSINESS

Sandy Kuhn reported that a letter was sent to Zassy's for permission for the liquor permit for her event Oct. 4-6.

Sandy Kuhn reported that Sara Reed currently has 18 businesses signed up for the downtown window contest.

NEW BUSINESS

P.J. Terry moved and Joe McLead second the motion to approve the following contracts:

- Francis Animal & Pest Control – bees
- Posh Events – pipe and drape, tables and chairs
- O’Neil Tent – tents

Motion carried to approve above contracts.

Chip Thomson moved and Pat Allen second a motion to approve up to \$6,000 for concession equipment for under the grandstand. Motion carried.

P.J. Terry moved and Larry Moreland second a motion to approve Cogburn’s quote for lighting in the new concession area under the grandstand. Motion carried.

Tom Roll moved and Pat Allen second a motion to move forward with exploring Rugged Maniac as a vendor to hold their 5K in May at the fairgrounds. Motion carried.

Chip Thomson moved that the Executive Committee address the following issues – the infield judges stand, press box, the manhole by the track entrance gate under the grandstand and painting the ends of some of the junior fair barns. Tom Wright second and motion carried.

Don Howard read a thank you note from Sarah Lehner for the scholarship DCAS awarded her.

Don Howard reported that the next board meeting would be held September 4 at 7 p.m. at the cabin.

ANNOUNCEMENTS

None.

Chip Thomson moved to adjourn. Colleen Smith second the motion. Motion carried.

Don Howard, President

Sandy Kuhn, Secretary/General Manager