

DELAWARE COUNTY AGRICULTURAL SOCIETY  
BOARD MEETING  
DECEMBER 15, 2015

ATTENDANCE

Present – Jackie Colflesh, Dan Huffman, Don Howard, Brad Jolliff, Joe McLead, Larry Moreland, Pat Paykoff, Frank Reinhard, Carolyn Riggle, Tom Roll, P.J. Terry, Chip Thomson, T. Thomson, Kirt Trimble, Diane Winters, Harold Wolford Tom Wright and D.J. Young

Absent – Al Myers, Aaron Roll and Colleen Smith

Ex-Officio – Laryssa Hook present

General Manager – Bill Lowe present

GUESTS

Phil Terry, Randy DeVault, Rex DeVault

MINUTES

Tom Roll moved and Don Howard seconded the minutes of the November 17<sup>th</sup> board meeting be approved as printed. The motion carried.

PRESIDENT'S REPORT

President Frank Reinhard reminded the board of the upcoming fair holiday open house on December 21<sup>st</sup> at the Log Cabin. He reported that the fair had given employees Kroger gift cards for Christmas. Reinhard also updated the board on the Hotel bed Tax committee and its recent meeting on the 14<sup>th</sup> and that there would be some open forums for the public to discuss the whys and wherefores of the Hotel Tax. The committee's next meeting is scheduled for January 13<sup>th</sup>. He informed the board that the Executive Committee had approved the expenditure of \$450 to the OWU Economics Department to update the fair's economic impact, last done about 7 years ago. He also reminded the board of the upcoming Ohio Fair Managers Association Convention taking place in Columbus from January 7<sup>th</sup> thru the 10<sup>th</sup>.

MANAGER'S REPORT

General Manager Bill Lowe also gave an update on the Ohio Fair Manager's Association convention and discussed two new vendor craft shows to be held at the fairgrounds in the first quarter of 2016.

### TREASURERS REPORT

Dan Huffman presented the report. He passed out a Balance Sheet, an Accounts Receivable Statement and Accounts Payable Statement and also discussed the upcoming budgeting efforts of the fair. Tom Roll moved and Carolyn Riggle seconded the report be approved as presented. The motion carried.

### PERSONEL COMMITTEE

Brad Jolliff reported that the committee had placed ads for the General Manager position in the Country Journal, Farm and Dairy and the Delaware Gazette and on the Ohio Fair Managers Association web site.

### EXECUTIVE COMMITTEE

No report

### BUDGET COMMITTEE

No report

### AGRICULTURAL/EXHIBITS COMMITTEE

No report

### ADVERTISING COMMITTEE

Diane Winters reported for the committee and handed out a report on ad expenditures in 2015 as well as a report on social media data.

### ENTERTAINMENT COMMITTEE

No report

### SECURITY COMMITTEE

No report

### MOTOR SPORTS COMMITTEE

No report

### FACILITIES COMMITTEE

Pat Paykoff reported that the City of Delaware was tied up chasing water leaks around the city and had not been available to work on finishing the water line project at the fairgrounds. He discussed the desire to begin work on the Jr. Fair Building addition some time during the summer of 2016. Paykoff informed the board that approximately \$2,500 had saved as the result of recent negotiations with

the stone supplier and stone hauler. He briefly discussed the proposed Department of Agriculture grant to fairs that hopefully will be explained in greater detail at the fair convention. He also updated the board on the need to illuminate the parking area near the Perfect Barn where the fair wants all horse trailers to be parked.

#### RACING COMMITTEE

Tom Wright reported and updated the board on his trip to Florida to attend the annual Race Secretary's Meeting. While there he was able to partner on a new race series with other tracks in Ohio. He talked about a conflict date wise with the New York Sires Stakes that could potentially hurt the Jugette entry wise. Wright informed the board that the Jug had the 3<sup>rd</sup> highest purse for colts in 2015 and the Jugette had the 6<sup>th</sup> highest purse for fillies in 2015. He noted that a check for \$27,500 had been sent to Am Tote with the notation "paid in full". He also reported that it was Clyde Perfect's intention to completely donate the Perfect Barn to the fair before the end of the year.

#### SPONSORSHIP COMMITTEE

Tom Wright reported that Phil Terry and Quita Hines were working on finalizing the sponsorship report. Terry discussed a few late payments from simulcasting that were still due.

#### ALL HORSE PARADE

No report

#### WALL OF FAME COMMITTEE

No report

#### TECHNOLOGY COMMITTEE

Frank Reinhard reported that there was a possibility of phones being donated. He also talked about a new entry program that might be considered versus Mar Tech.

#### VETERANS/HANDBOOK COMMITTEE

No report

#### NEW BUSINESS

Chip Thomson brought the board up to speed in regard to efforts involving the Hotel Bed Tax. There are to be three open forums, mailers will be sent out, yard signs will be distributed, the web site is up, there is a face book page and the economic impact study will be finished by February 1<sup>st</sup>.

There being no further business, Kirt Trimble moved and Chip Thomson seconded the meeting be adjourned. The motion carried.

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Frank Reinhard, President

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Bill Lowe, General Manager