

DELAWARE COUNTY AGRICULTURAL SOCIETY
BOARD MEETING
FEBRUARY 21, 2014

ATTENDANCE

Present – Jackie Colflesh, Don Howard, Dan Huffman, Brad Jolliff, Joe McLead, Larry Moreland, Al Myers, Pat Paykoff, Loren Pool, Frank Reinhard, Carolyn Riggle, Aaron Roll, Tom Roll, Colleen Smith, P.J. Terry, Chip Thomson, Diane Winters, Don Wolf, Harold Wolford, Tom Wright and D.J. Young

Absent – None

Ex-Officio – Laryssa Hook present

GUESTS

Larry Cline, Charles Miley, Randy DeVault, Barb Lewis and Ron Steck

PUBLIC COMMENTS

Larry Cline was introduced as the new person securing sponsorships for the fair. He spoke to the board and expressed his enthusiasm and excitement with being named to the position and also pointed out that he was undertaking this effort with the understanding that he would not be compensated for any sponsorship he was able to secure. His sole intent for agreeing to take on the task was to help the success of the fair. General Manager Bill Lowe pointed out that Cline would be reimbursed for gas mileage and any business lunch expenses that he might incur.

Barb Lewis introduced herself and pointed out that she was running for the position of County Commissioner and wanted to attend the meeting to learn more about the fair and the Little Brown Jug.

Lindsay Hope introduced herself and explained her desire to help set up a volunteer program with 4H participants to help with tasks around the fairgrounds.

Ron Steck introduced himself and explained that he was a local horse trainer who has horses stabled on the fairgrounds and that he was concerned about stall availability for the number of horses that he will have in the spring. A short discussion followed regarding certain horse trainers who had left the fairgrounds for the winter to train in southern states and who would be returning in April.

MINUTES

A question was posed by Chip Thomson regarding his no vote to a motion at the

January board meeting and the fact that the minutes did not show his name as voting no. Discussion followed about that being the typical way no votes were covered in the minutes in the past. D.J. Young pointed out that without the person's name being printed as voting no, that person was open to the same criticism or legal exposure that a yes vote would be. Carolyn Riggle then moved to approve the minutes of the January 21st board meeting with the correction of Chip Thomson's name as having voted no on that particular motion or motions. Tom Roll seconded and the motion carried.

TREASURERS REPORT

Dan Huffman reported and discussed the need to utilize the fair's line of credit in order to pay outstanding simulcast money room settlements from the 2013 fair. A discussion followed on the methodology of simulcasting. It was decided that a special board meeting needed to be held to better explain the all the aspects of simulcasting for all board members. It was decided that such a meeting would be held on Tuesday march 4th at 6:30PM in the Log Cabin. Following that discussion, Harold Wolford moved and Don Wolf seconded that the Line of Credit be accessed for the full amount available of \$50,000. The motion carried. Dan Huffman then asked the board for permission to pay \$24,185.57 of outstanding bills. Don Howard so moved and Tom Wright seconded. The motion carried. A discussion ensued about a disagreement on a settlement with Premier Turf Club. Following that discussion, Joe McLead moved and Chip Thomson seconded that Dan Huffman, Bill Lowe and Phil Terry negotiate a settlement with Premier. The motion carried. Next was the issue of money owed the fair by Churchill Downs and when that was received, sending a large portion to Elite Turf and the rest to the Red Mile. Dan Huffman moved the money be split in that fashion. Tom Roll seconded and the motion carried.

FINANCE COMMITTEE

Don Wolf presented the compiled financial statement prepared for the State Auditor's office and the Ohio Department of Agriculture. He went thru the statement of assets in the report, noting improvements made during the year to the Junior Fair Building roof, the Log Cabin and the Dairy Cattle Barn. He also discussed the final gift payment for the Juliette Barn and the corresponding final payment of the loan to build the facility. Also discussed was the issue of fewer horses available to race in the state of Ohio and its effect on the fair's race program. Wolf went thru some of the details of the shared loan with Delaware

County Bank and PNC Bank. He pointed out the report represented a net income of the fair of \$42,000 for the 2013 year. Other items highlighted during his report included an explanation of the auditing costs from the Department of Agriculture's 2013 regular audit and an explanation of monies that were put into racing purses. Wolf then discussed his firm's recent merger with Maloney and Navotney and how it might or might not affect the fair.

Frank Reinhard discussed the committee's meeting of February 10th and asked that all budget submissions be given to the committee by March 10th. At the February committee meeting various items pertaining to Phil Terry's sponsorship compensation going forward were discussed which Reinhard presented. He then gave the committee's recommendations for each item. Don Howard moved and Jackie Colflesh seconded that all of the committee's recommendations be approved and relayed to Phil Terry. The motion carried with P.J. Terry abstaining.

The committee also discussed stall rent increases at the February committee meeting and recommends new stall rental rates as follows:

All Tack stalls	\$ 80/month
Stalls in D Barn	80/month
Stalls in Jug Barn	125/month
Stalls in Jugette Barn	125/month
Stalls in all other barns	105/month

In addition, DJ Young has rewritten the stall rent contract and General Manager Bill Lowe is to have the new contract distributed as soon as possible. D.J. Young moved and Colleen Smith seconded that the board approve the stall rent increases as proposed. The motion carried.

ADMINISTRATIVE COMMITTEE

No report

EXECUTIVE COMMITTEE

No report

AGRICULTURAL & EXHIBITS COMMITTEE

Aaron Roll reported for the committee and discussed a proposed change to the Exhibitors Handbook as desired by some on the Fair Advisory Committee. The change would involve a Jr. Fair entrant winning the Showman of Showman in a

category and then not being eligible the following year for the Showman of Showman award. A long conversation followed regarding the merits of such a change. Finally Tom Roll moved and Carolyn Riggle seconded the issue be put to a vote. The motion failed with 5 for the change and 16 against the change. Aaron Roll then brought up another proposed change that restricts an exhibitor from entering a skillathon if that exhibitor did not have an entered animal in that particular class. Aaron Roll moved to put the proposal up for a vote. There was no second. Next Aaron Roll reported that a report would be made at the next board meeting regarding terms and responsibilities of the committee. Next was the question of who would judge the animal for the Herdsman Award. P.J. Terry moved and Colleen Smith seconded that Aaron Roll and Jackie Colflesh judge the animal. The motion carried.

COMMUNITY/MEDIA/ADVERTISING COMMITTEE

No report

SECURITY/MEDICAL/STAFFING/TRANSPORTATION COMMITTEE

No report

MOTOR SPORTS COMMITTEE

Larry Moreland reported for the committee and discussed the committees decisions for the 2014 schedule. The schedule is as follows:

Saturday	9-13	7PM	Lawn Mower Racing
Sunday	9-14	5PM	Truck & Semi Pull
Monday	9-15	7PM	Mini-Tractor Pull
Tuesday	9-16	7PM	Dirt Drag Race
Wednesday	9-17	7PM	Rough Truck
Friday	9-19	7PM	Figure 8 Trucks
Saturday	9-20	5PM	Demo Derby

Frank Reinhard moved and Aaron Roll seconded the schedule be approved The motion carried.

FACILITY AND FACILITY PLANNING COMMITTEE

Pat Paykoff reported for the committee and discussed his meeting with an architect regarding the Junior Fair Building remodel and update. Al Myers asked Paykoff if he could have some further details than has already been presented for his meeting with the Delaware County Commissioners on February 24th.

RACING COMMITTEE

Tom Wright reported and discussed a reduction in the number of payments a horseman will have to make for certain races which will save a little on payroll. He also feels there is a good chance that the Ohio Breeders Championship races will have \$50,000 purses as the result of slot money. He also announced that there are some negotiations going on within the industry to have some major races televised, including the Jug. Joe McLead talked about the recent OHHA meeting and some the items discussed there. Chip Thomson discussed the recent OHHA annual awards banquet and key note speakers John Campbell's inspiring speech in which he praised the Little Brown Jug race and urged the OHHA to help the Jug as much as possible as it is one of the sports crown jewels.

HALL OF FAME

No report

HOSPITALITY/ENTERTAINMENT & SPECIAL EVENTS COMMITTEE

Carolyn Riggle reported for the committee. She reported that most contracts have been sent out and each days entertainment is filling in nicely.

HORSE PARADE

Diane Winters reported and announced that she is working with the Red White and Boom parade committee and wondered if the Fairboard would entertain the idea of having a float in the parade to promote the Fair and the Jug.

FIBER OPTIC COMMITTEE

Frank Reinhard reported and talked about "road map" of the grounds in regard to fiber optics and how quickly this issue is moving forward.

NEW BUSINESS

General Manager Bill Lowe discussed the need to increase prices in the Jr. Fair camping area due to announced increases in city water rates and AEP electric rates. A discussion followed and then Harold Wolford moved with a second from Loren Pool that those rates be increased to \$75 for non-electric and \$125 for electric lots. The motion carried. Lowe was asked to coordinate with Laryssa Hook to make sure all of those invoiced actually had a connection to Jr. Fair. Lowe as also urged to make sure that campers were notified with their invoices that lot length is 31 feet and units that are longer will have to park further west.

Lowe discussed the upcoming OFMA Spring meeting of Districts 3, 4&6 on 3/30 in Washington Court House. Four board members and Lowe agreed to attend.

Loren Pool discussed the possibility that AT&T might be interested in erecting a cell tower on the fair grounds.

It was then announced that the board would need to go into Executive Session to discuss some legal matters. Aaron Roll so moved and Brad Jolliff seconded. The motion carried.

Larry Moreland moved and Jackie Colflesh seconded the board go out of Executive Session with the note that no decisions were made. The motion carried.

In regular session the topic of sponsorship proposal letters being approved by the Finance Committee as a check and balance on give aways. Phil Terry and Bill Lowe would be required to submit offers to the committee. Loren Pool so moved and Don Wolf seconded. The motion carried with P.J. Terry abstaining.

There being no further business, Chip Thomson moved and Carolyn Riggle seconded the meeting be adjourned. The motion carried.

Al Myers, President

Bill Lowe, General Manager