

DELAWARE COUNTY AGRICULTURAL SOCIETY  
BOARD MEETING  
JANUARY 19, 2016

ATTENDANCE

Present – Jackie Colflesh, Don Howard, Dan Huffman, Brad Jolliff, Joe McLead, Larry Moreland, Pat Paykoff, Frank Reinhard, Carolyn Riggle, Aaron Roll, Tom Roll, Colleen Smith, P.J. Terry, Chip Thomson, T. Thomson, Kirt Trimble and Harold Wolford

Absent – Al Myers, Diane Winters and Tom Wright

Ex-Officio – Laryssa Hook present

General Manager – Bill Lowe present

GUESTS

Hunter Wright, Randy DeVault, Rex DeVault

MINUTES

Carolyn Riggle moved and Jackie Colflesh seconded the minutes of the December 15<sup>th</sup> board meeting be approved as printed. The motion carried.

PRESIDENT'S REPORT

President Frank Reinhard informed the board of the resignations of board members Al Myers, effective February 1<sup>st</sup> and D.J. Young effective immediately. He announced that he would like to consider replacements for the two positions as soon as possible and would consider any recommendations from board members. Reinhard then passed out a conflict of interest form to each board member and asked them to read and sign it signifying that they understood the policy.

MANAGER'S REPORT

General Manager Bill Lowe reported that no recommendations had been made by the ticket price committee appointed by the President in November and that some deadlines were approaching for racing tickets and any changes needed to be made fairly quickly. President Reinhard appointed a new committee to address the issue consisting of Harold Wolford, Don Howard, Dan Huffman and Pat Paykoff.

TREASURERS REPORT

Dan Huffman presented the report. He passed out a Balance Sheet, an Accounts Receivable Statement and Accounts Payable Statement and a Profit & Loss Statement and discussed each. Following a few questions on Accounts Receivable

Harold Wolford moved and Chip Thomson seconded the report be approved. The motion carried.

#### PERSONEL COMMITTEE

Brad Jolliff reported that 8 resumes had been received thus far for the General Manager's position and that interviewing would hopefully be progressing in a week or so.

#### EXECUTIVE COMMITTEE

No report

#### BUDGET COMMITTEE

No report. Frank asked Dan Huffman to take over as chairman of the committee.

#### AGRICULTURAL/EXHIBITS COMMITTEE

No report

#### ADVERTISING COMMITTEE

Harold Wolford reported for the committee and handed out a report on ad expenditures for 2015 stating that the budget for 2016 would be requested at the same level. He discussed the issue of lack of accountability in past years for keeping track of the distribution of race programs during the fair and that a new system needs to be implemented. He also said the General Manager would be trying to nail down ad rates for radio and TV early on due to this being an election year and the anticipation of some higher rates.

#### ENTERTAINMENT COMMITTEE

No report

#### SECURITY COMMITTEE

No report

#### MOTOR SPORTS COMMITTEE

No report

#### FACILITIES COMMITTEE

Pat Paykoff reported that the Kubota tractor used on the race track was broken down and was at Evolution Ag. The tractor gets extensive use as witnessed by the fact that it has between 13,000 and 14,000 hours on it. The fair spent \$8,865 in repairs and tractor rental in 2015. Track Maintenance is currently using a Case tractor from Evolution Ag on a \$1 lease for 150 hours. Paykoff suggested that the

Prudent way to approach the issue would be to do the required repairs to the old Kubota and purchase a new tractor. The older Kubota could then be used in the front portion of the grounds where it would get much less use. Pat priced a new Kubota tractor at \$54,693 that with government and other incentives reduced the price to \$46,000 which would be financed over 5 years at a banking institution to be determined. Tom Roll moved and Colleen Smith seconded that Paykoff and Larry Moreland be authorized to negotiate a deal with Evolution Ag for the Kubota with pricing in the \$46,000 range. The motion carried.

#### RACING COMMITTEE

Joe McLead reported and announced that the 2015 Jug had been proclaimed Race Of The Year and Jug winner Wiggleit Jiggle It named Horse Of The Year. Chip Thomson announced that a group would be going to Miami Valley Racetrack in Dayton on January 30<sup>th</sup> .

#### SPONSORSHIP COMMITTEE

Frank Reinhard reported and said that the committee still needed Phil Terry's 2015 sponsorship report.

#### ALL HORSE PARADE

No report

#### WALL OF FAME COMMITTEE

No report

#### TECHNOLOGY COMMITTEE

No report

#### VETERANS/HANDBOOK COMMITTEE

No report

#### NEW BUSINESS

Frank Reinhard pointed out to the board that the March board meeting was on the same date as the regular election. Larry Moreland reported that the Amvets Post might be interested in buying the stove in the Log Cabin. Carolyn Riggle discussed the Iron Man competition coming to Delaware August 18<sup>th</sup> of this year. She would be in great need of volunteers.

There being no further business, Kirt Trimble moved and Chip Thomson seconded the meeting be adjourned. The motion carried.

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Frank Reinhard, President

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Bill Lowe, General Manager