

DELAWARE COUNTY AGRICULTURAL SOCIETY
BOARD MEETING
JULY 18, 2017

ATTENDANCE

Present – Pat Allen, Jackie Colflesh, Don Howard, Dan Huffman, Joe McLead, Larry Moreland, Tiffany Rankin, Carolyn Kay Riggle, Aaron Roll, Tom Roll, P.J. Terry, Chip Thomson, Diane Winters, and Laryssa Hook (Ex-Officio).

Absent – Brad Jolliff, Pat Paykoff, Frank Reinhard, Colleen Smith and Tom Wright

General Manager – Sandy Kuhn present.

GUESTS

Debbie Jackson and Linda Warner.

PUBLIC COMMENT

Aaron Roll, Vice President, called the meeting to order. The Pledge and roll call were done.

MINUTES

Tom Roll moved and Chip Thomson second the motion to approve the June 20, 2017 and July 11, 2017 board minutes. Motion carried. Diane Winters abstained from voting.

PRESIDENT’S REPORT

None

SECRETARY’S REPORT

General Manager, Sandy Kuhn discussed her activities over the past month which included: getting additional bids for bed tax projects and fair services; working at the Powell Festival; working on and finalizing Exhibitor’s Handbook; attending Farm Bureau Policy Development meeting; attending FAC meeting; meeting with Richwood Bank and getting a tour; and met with Ferzan Ahmed and Dawn Huston to give an update on strategic planning and bed tax projects.

TREASURER’S REPORT

Treasurer, Dan Huffman gave the report. He reported that the financials were emailed out a week prior to the meeting so everyone should have received them. He went over the Balance Sheet, Accounts Payable and Accounts Receivable. Dan Huffman reported that Ruth Hing could be bonded but the money would have to come from the Sales Committee. It would cost around \$2,874 to bond her. She would have to go through a background check to be bonded. Aaron Roll said he would attend the next Sale Committee meeting and let them know this. Sandy Kuhn said she would send Cheryl Hagerty an email with this information, too. Diane Winters moved to approve the monthly financial report, second by Don Howard and motion carried.

PERSONNEL COMMITTEE

Don Howard move to approve the following hiring of grounds staff – Michael Bush, Jared Thompson and Reuben Hershberger. Dave Dilsaver would like to increase all except new hires by \$.50/hour as they have been working hard to keep up with mowing, horse shows, trash, etc. – the following would receive

raises - Monnie Blanton, Danny Bush, Jim Bennett, Trish Hamilton and Colin Carroll. Tom Roll second motion and motion carried.

Sandy Kuhn presented an incentive package for Jennifer McGowan in lieu of a raise for 2017. It would include incentives for filling the Merchant's Building and Coliseum with vendors for the fair. Larry Moreland moved to accept the incentive program, Don Howard second and motion carried.

EXECUTIVE COMMITTEE

None

BUDGET & FINANCE

None

AGRICULTURAL/EXHIBITS/EDUCATION/FAC COMMITTEE

Brad Jolliff reported that there was a meeting held in July and he has asked all Committee Chairs to bring their list of wants and needs for the fair to the August meeting. Exhibitor Guide sections were finalized so it could go to print.

COMMUNITY/MEDIA/MEDIA/ADVERTISING COMMITTEE

Diane Winters moved to accept the Spectrum (TV) proposal for \$2,500, which is same as last year. Carolyn Kay Riggle second and motion carried.

Diane Winters moved to accept the 97.1 The Fan/1460 ESPN Columbus (radio) proposal for \$2,180, which is the same as last year. Tom Roll second and motion carried.

Discussion was held on the WOW Cable proposal for up to \$1,700 but it was decided to vote on it at the next meeting since we didn't have the proposal in hand.

SECURITY/MEDICAL/EMPLOYMENT TRAILER/GATES COMMITTEE

Jackie Colflesh reported that in talking with Debbie Jackson and Linda Warner there needs to be some clarification on who pays and doesn't pay the \$5 parking on Jug Day. Discussion was held and Don Howard agreed to get with Dan Huffman and put something together to help clarify it for workers.

MOTOR SPORTS COMMITTEE

Larry Moreland reported that they have started moving barriers and are starting to get things ready.

FACILITY/FACILITY PLANNING

Larry Moreland reported that the dumpsters have all been delivered. The dumpster truck needed latches and the brakes fixed and that has been completed. Ohio Mulch has been hauling out manure. Sand blasting is being done under the grandstand to get ready for painting. The block building is done in the infield but needs a roof. Concrete has been poured for the pad for the new tote boards.

Sandy Kuhn presented a proposal from Ivy Tree for landscape maintenance. To clean up office, log cabin, Juliette and Jug as well as maintenance post clean up. Tom Roll moved to spend up to \$7,500 for landscape clean-up of these areas. Jackie Colflesh second and motion carried. Sandy Kuhn is awaiting a proposal from Benchmark before awarding the contract.

P.J. Terry reported that he is working with T. Thomson on exploring redundancy options for the tote company. It was also reported that currently there is no fiber lines past the Juliette barn so a camera cannot be installed on the 23 Gate unless it is wireless. Wireless camera options and costs will be explored.

RACING

Chip Thomson reported that things are going well. Chip Thomson moved to accept the \$10,100 proposal from Arlington Video Production for video work. It is the same as last year. P.J. Terry second the motion and motion carried.

Diane Winters reported that Graeme Maher from Australia passed away and a group from Australia and New Zealand are going to be at the race so they are sponsoring a race on Jug Day to honor Graeme. She encouraged everyone to welcome the group. Chip Thomson and Tiffany said they would recognize him at Tuesday's honoree event.

Chip Thomson reported that Paul Pollard, who does sound on race side, put up speakers but there is still a need for two additional speakers at the fourth turn by where the campers are.

SPONSORSHIP

Sandy Kuhn reported that things are coming in slowly.

HOSPITALITY/ENTERTAINMENT/SPECIAL EVENTS

Tom Roll moved and Don Howard second to accept the Pigfoot BBQ Cooking Team for Backstretch Tent at a cost of \$15.50 per person. Motion carried.

P.J. Terry moved to accept Brad Moore proposal to be the opening act for Ray Scott on Sept. 23 at a cost of \$300. Jackie Colflesh second and motion carried.

Carolyn Kay Riggle is still in discussion with Adam Montemarano regarding managing the Top of the Stretch Tent. She should have an agreement to present at the next meeting.

All Horse Parade – Diane Winters reported that so far she has 30 entries.

Wall of Fame – Chip Thomson reported that things are moving forward. The press release for David Miller went out and the one for Sam McKee will go out soon. The party will be held at the log cabin or will be moved to the Back Stretch tent if more room is needed.

Veterans – Carolyn Kay Riggle reported that Susan Barr is serving on the committee and she will also be the speaker at the dinner. She is very involved with the Honor Flight program. Jen McGowan, office manager, is serving on the committee. Centerpieces are being provided by the Sunbury VFW. Quilts will be given out. In lieu of a lot of door prizes they are going to put together some baskets for door prizes.

Fair Book/Exhibitor Handbook – Sandy Kuhn reported that the fair books were in and were available in the back of the room. The Exhibitor Book should go to print on Friday with a seven day rush on it. Entries will open August 1 with a deadline of August 25.

BED TAX COMMITTEE

The lowest bid for the electric in the Merchant's building and Grandstand is \$6,700 for labor alone so the amount probably needs increased. Jackie Colflesh moved and P.J. Terry second a motion to increase the amount an additional \$1,500. Motion carried.

Diane Winters moved and Tom Roll second to approve Clarke Architects, Inc. proposal for up to \$3,500 to do the grandstand wall repair drawings. Motion carried.

Don Howard moved and Jackie Colflesh second to approve Conroy Coatings proposal to seal the concrete on the east end of the grandstand to prevent water damage to painted metal. Motion carried.

Dan Huffman moved and Tiffany Rankin second to accept Perry Beechy's proposal for up to \$19,000 to build the tote boards in the infield. Motion carried.

Discussion was held on replacing the fence around the race track from the west side of the grandstands all the way around to the gate to the track at the paddock. After a meeting with Mr. Tackett from the fence company it was decided that there are places on the track where it needs to be back filled correctly for the fence to be put up. Chip Thomson moved that they spend up to \$17,500 on fence for the track provided everything can get fixed correctly on the track for the fence to be installed prior to fair and after he has a discussion with Wayne Byus about the track. Diane Winters second and motion carried.

TICKETING & PRICING COMMITTEE

Don Howard and Dan Huffman will review the parking information for Thursday and put something together for the website and for the parking people at the gates so it is clear who pays \$5 and who doesn't.

OLD BUSINESS

If anyone has a group interested in manning the Liberty gate during the fair please let me know ASAP so Sandy Kuhn can make contact with them.

Don Howard and Sandy Kuhn attended the Farm Bureau Policy Development meeting and proposed a policy that opposes Agricultural Societies and Fairs in Ohio from paying prevailing wages for work on fairgrounds. Don shared with the board that Prosecuting Attorney Carol O'Brien mentioned during the meeting that she appreciates the 4-H program as she doesn't see many kids who have been through 4-H in her court rooms.

Water truck update – Greg Coon will do truck for \$21,200. He'll pay half of hauling. Dan Huffman moved we spend \$21,200 for Greg Coon to get water truck finished for fair and \$1,200 to haul the water truck to Kentucky for him to work on it. Diane Winters second the motion. Motion carried

NEW BUSINESS

Chip Thomson moved and P.J. Terry second a motion to purchase rain insurance for up to \$7,500. Duplicating what we did last year. Motion carried.

Dan Huffman moved and Jackie Colflesh second a motion to approve Sunshine Cleaning as the bathroom cleaner for the fair for up to \$8,000. Motion carried.

Don Howard presented a budget of up to \$1,800 for the Hall of Fame to buy the plaques as well as to purchase some framed pictures that used to hang in the Grand Circuit Restaurant that commemorate Delaware County harness racing. Tom Roll second the motion and motion carried.

Per Larry Moreland's suggestion, Tom Roll moved that we pay an additional \$250 for a professional announcer for the Truck Pull at the fair. Joe McLead second and motion carried.

Dan Huffman discussed bids he received to purchase bleachers for the motor sports area and other places on the fairgrounds. Don Howard moved and Larry Moreland second to spend up to \$40,500 to purchase bleachers if we can use bed tax money to purchase. Discussion was held and there was a company in Powell that Dan was going to get an additional quote from. Motion carried.

ANNOUNCEMENTS

None.

Carolyn Kay Riggle moved to adjourn. Jackie Colflesh second the motion. Motion carried.

Aaron Roll, Vice President

Sandy Kuhn, Secretary/General Manager