

DELAWARE COUNTY AGRICULTURAL SOCIETY
BOARD MEETING
June 19, 2018

ATTENDANCE

Present –Pat Allen, Jackie Colflesh, Mike Harter, Don Howard, Dan Huffman, Larry Moreland, Pat Paykoff, Aaron Roll, Tom Roll, P.J. Terry, Chip Thomson and Diane Winters.

Absent – Joe McLead, Tiffany Rankin, Frank Reinhard, Colleen Smith, Benjamin Wenner, Tom Wright and Laryssa Hook (Ex-Officio).

General Manager/Secretary – Sandy Kuhn

GUESTS

Linda Warner, Jacci Smith, Lauren Van Gundy, Kelly Van Gundy, Sara Reed, Donald Smith, Sarah Lehner, Dillon Davis, Bill Reynolds, Paul Comstock and Jim Price.

CALL TO ORDER

Don Howard, President, called the meeting to order. The Pledge and roll call were done.

PUBLIC COMMENT

Don Howard introduced the three scholarship recipients for 2018 – Lauren Van Gundy, Donald Smith and Sarah Lehner and congratulated them.

Bill Reynolds and Jim Price presented a Proposal for a Feasibility Study for a “Hog Barn Digital Media Program.” It was briefly discussed and referred to the Advertising Committee for further exploration.

MINUTES

Aaron Roll moved and Jackie Colflesh second the motion to approve the May 15, 2018 board minutes. Motion carried.

In response to Delaware City’s Resolution 18-22 Dan Huffman moved the following resolution. “Our executive committee in consultation with our counsel extensively reviewed all applicable state and federal laws and found that our fairgrounds comply with all regulations that are required by law. It is our highest priority to continue to follow and uphold the law.” Pat Allen second the motion. Motion carried. P.J. Terry abstained from voting.

PRESIDENT’S REPORT

No report.

SECRETARY’S REPORT

General Manager, Sandy Kuhn discussed her activities since the last meeting which included: worked with Delaware General Health District employees to paint numbers on the bleachers in the grandstand; met with horse show personnel regarding upcoming shows; ordered tickets; met with People in Need regarding their Christmas Clearinghouse they have at the fairgrounds; met with Delaware Gazette staff regarding potential sponsorship opportunities; worked with the Greater Ohio Bicycle Association on their event; conducted T. Thomson’s performance review; attended the Convention and Visitor’s Bureau board meeting; had a brainstorming session with Amy Tillingast from Experience Columbus on fair promotions; attended Databus and Tanger’s business after hours events; and had a food tasting with Heritage Catering to provide food for the Top of the Stretch tent.

TREASURER'S REPORT

Treasurer, Dan Huffman gave the report. He reviewed the balance sheet, accounts receivable and accounts payable reports. He reported that we are stable in regards to ticket sales and money coming in.

Aaron Roll moved to accept the treasurer's report. second and motion carried.

PERSONNEL COMMITTEE

Tom Roll reported that David Dilsaver would like to increase the following employee's pay by \$.50 per hour – Jim Cochran, Monnie Blanton and Todd Cochran. He also said that we would like to recommend to rehire Michael Bush for ground crew. P.J. Terry moved to increase the pay of those submitted and rehire Michael Bush. Second by Pat Allen. Motion carried.

EXECUTIVE COMMITTEE

Don Howard reported that the committee met June 19 before the regular meeting to review the statement from legal counsel regarding the board's response to City Council's flea market gun sales resolution.

BUDGET & FINANCE

Dan Huffman said that the committee has not met but will be meeting before the next meeting.

AGRICULTURAL/EXHIBITS/EDUCATION/FAC COMMITTEE

Aaron Roll reported on the meeting held June 2. Dr. Marylou Rings decided to not accept the new agreement for the Junior Fair Veterinarian Services for the 2018 fair. Sandy Kuhn contacted Dr. Masterson at the OSU Large Animal Clinic in Marysville about them taking over the veterinary services for the fair and Dr. Masterson will get back with her by middle of July with an answer. The Exhibitor's Book went to print the first week in June after finalizing it at the June 2 meeting. We should have the books by the end of June.

COMMUNITY/MEDIA/MEDIA/ADVERTISING COMMITTEE

Diane Winters reported that things are moving forward with advertising. She also mentioned that we need to buy flags to sell at the office and T. Thomson needs to buy giveaways for his trips to other racetracks. Diane also brought up the possibility of working with Velvet Ice Cream or another company to make an ice cream novelty in the shape of a Jug. Sandy Kuhn said she would provide Diane with a contact at Velvet Ice Cream.

SECURITY/MEDICAL/EMPLOYMENT TRAILER/GATES COMMITTEE

No report.

MOTOR SPORTS COMMITTEE

Larry Moreland reported on the meeting held May 29. They will be adding an additional food vendor back at Motor Sports for the last two nights. They will be putting in a concrete pad to hold the scales and adding additional lighting. He has Cogburn working on getting a bid for the lighting. He would like the Executive Committee to have the authority to okay the lighting if he gets the bids together before the next meeting.

FACILITY/FACILITY PLANNING

Larry Moreland reported on the meeting held May 29. The bleachers are ready to come down. Don Howard will coordinate the renovations to the kitchen under the grandstand. Putting new roofs on the Jug and Juliette will be delayed until when there are no horses in those barns. They met with Jed Alexander about new rails in the grandstand. Gutters are still needed on the new tote board. They need to be ½ round galvanized gutters. The fence around the riding arena needs power washed.

RACING

Chip Thomson reported that the North American was held in Canada the previous weekend and T. Thomson attended.

SPONSORSHIP

P.J. Terry reported that he had met with Sandy Kuhn and T. Thomson to set up a reporting schedule for them to report on sponsorships. It will be June – update to board, August – final funds report, October – end of year report. T. Thomson gave a sponsorship update.

HOSPITALITY/ENTERTAINMENT/SPECIAL EVENTS

All Horse Parade – Diane Winters reported the parade will be held September 9 starting at 3:00 p.m.

Wall of Fame – Chip Thomson reported that a ballot for four nominees went out and is due by tomorrow. Names on the ballot are: Jack Moiseyev, Ron Pierce, Jeffrey Schneider and Richard Stillings. They do not have the Lady Pace award yet. The Joe Neville award will be going to Bill Cawley and Gary King.

Veterans – Diane Winters reported that she had talked to Hal Clase about catering the dinner.

Fair Book – Sandy Kuhn reported the final draft of the Exhibitor Book went to print June 12 and books should be available by the end of the month. The fair book should be done by mid-July

BED TAX COMMITTEE

Pat Paykoff reported that the engineering for the Ag Center/Junior Fair Building is ready to submit to the City Engineer. He is still waiting for the artist drawings of the building to share with the neighbors. The estimated cost for the building is down due to some changes. The covered arena steel package will be around \$403,000 and that doesn't include the concrete columns. He has a call in to the City Planner in regards to the permit process for it. It would need to go to the Planning Commission. He reminded everyone that the process is to get the Ag Center done first and then to move on to the rezoning process.

TICKET/PRICING

No report.

BUILDING AND CONSTRUCTION

No report.

TECHNOLOGY

Sandy Kuhn reported that the new camera for reading license plates did not work. The headlights when the vehicle pulls in the gates makes the camera wash out the plates so you can't read them. She will get a quote on license plate specific reader cameras.

OLD BUSINESS

Sandy Kuhn updated the board on the list of preferred vendors. We are up to seven now.

Tom Wright sent an email about scarifying the track sooner verses later as some of the trainers are saying there is a soft spot on the track and it needs done. Tom Wright will move forward to work with Greg Coon to get this set up.

NEW BUSINESS

Sandy Kuhn presented Signature Sounds' proposal for sound at the racetrack and pre-fair work. Tom Roll moved to accept the proposal. Pat Allen second and motion carried.

Pat Paykoff moved that we allow an additional \$4,000 for the track sound for trenching, electrical supplies, etc. Mike Harter second and motion carried.

Sandy Kuhn presented Wells Plumbing's proposal for fair and pre-fair work. Aaron Roll moved to accept proposal, Jackie Colflesh second and motion carried.

Sandy Kuhn asked board members to put their name on the paper going around if they wanted a golf cart for the fair. The golf cart company is running tight as they have added another event so we will need to get our order in soon.

Sandy Kuhn asked the board about trying a 2 for 1 admission coupon on non-Jug days that would be handed out at events staff attends to promote the fair. All were in agreement to try it this year and see how it goes.

ANNOUNCEMENTS

Tom Roll announced that Olentangy will be opening their fourth high school on August 5.

Larry Moreland announced that he forgot to let everyone know that PNC is sponsoring the trailer races for \$1,500.

Chip Thomson moved to adjourn. Jackie Colflesh second the motion. Motion carried.

Don Howard, President

Sandy Kuhn, Secretary/General Manager