

DELAWARE COUNTY AGRICULTURAL SOCIETY
BOARD MEETING
NOVEMBER 15, 2016

ATTENDANCE

Present – Pat Allen, Jackie Colflesh, Don Howard, Dan Huffman, Brad Jolliff, Joe McLead, Larry Moreland, Pat Paykoff, Tiffany Rankin, Frank Reinhard, Carolyn Kay Riggle, Aaron Roll, Tom Roll, Colleen Smith, P.J. Terry, Chip Thomson, T. Thomson, Kirt Trimble, Diane Winters, and Tom Wright.

Absent – Lindsay Hope and Laryssa Hook.

General Manager – Sandy Kuhn present.

GUESTS

Charlie Miley, Phil Terry, Vick Vining, Pat Cashman, Deb Jackson and Linda Warner.

MINUTES

Tom Roll moved and Jackie Colflesh second the motion to approve the October 18 board minutes. The motion carried.

PUBLIC COMMENT

None

PRESIDENT'S REPORT

President Pat Paykoff reported that: We have a lot of new and exciting things in the coming year. He would like the Ag Society to explore restructuring into a formal legal entity to protect both the members and the assets in the future. He explained that we would be passing out the 2016-2017 Conflict of Interest forms and he wanted all members to read it, fill it out and bring it to the next meeting. He said to make sure that you listed any possible conflict of interest on the form so it was duly noted. Pat Paykoff sent around the updated committee assignments for 2017.

MANAGER'S REPORT

General Manager, Sandy Kuhn discussed her activities over the past month which included meeting with Richwood Bank about sponsorships, attending with three other board members the District 6 Fair Meeting, getting estimates for the log cabin, participating in the Leadership Delaware ag day, working with Buckeye Valley on their next contract, attending the strategic planning meeting as well as meeting with Kurt Dieck prior to the meeting, exploring benefits for employees, getting bids for utilities and attending the 4-H Junior Fair Banquet.

TREASURER'S REPORT

Treasurer, Dan Huffman gave the report. He said that we have \$138,000 in our checking account with most of the bills paid. He feels that we are in good shape with a few simulcasts money and bills to come in yet. He is currently working on closing out year-end for November 30. He did report that he talked with the county and no bed tax money is to be paid directly to board members. Discussion was held and P.J. Terry moved to approve the financial report, Colleen Smith second and motion carried.

PERSONNEL COMMITTEE

Brad Jolliff reported that the committee met last week and put together a schedule of meetings for the next few months so they can deal with any personnel issues that arise and make a plan on what the committee needs to do. Tiffany Rankin mentioned that a new rule goes into effect Dec. 1 requiring salaried employees to receive a significant pay raise if they work a large number of overtime hours. Tiffany will get with Sandy Kuhn to further explore what the fair needs to do regarding the new rule.

EXECUTIVE COMMITTEE

Pat Paykoff reported that a meeting date will be set soon.

BUDGET & FINANCE COMMITTEE

No report. A reminder that the end of the fiscal year is November 30. Dan Huffman would like all budgets from committees by the January board meeting.

AGRICULTURAL/EXHIBITS/EDUCATION/FAC COMMITTEE

Aaron Roll reported that a fair review meeting of the committee was held November 5 and they will be moving forward with plans for next year.

COMMUNITY/MEDIA/ADVERTISING COMMITTEE

Diane Winters reported that all advertising is taken care of for the year.

SECURITY/MEDICAL/EMPLOYMENT TRAILER/GATES COMMITTEE

Jackie Colflesh reported that both the back gates and the 23 gate needs to stay locked for security reasons. With the new exit open at Sandusky/Pennsylvania there is no need for the 23 gate to be open.

MOTOR SPORTS COMMITTEE

Larry Moreland reported that a request had been received from a demolition derby company and he will follow up with them to set up a meeting and report back to the board. He also said that the committee will be exploring additional opportunities for the complex at the Ohio Fair Manager's Convention in 2017.

FACILITY/FACILITY PLANNING COMMITTEE

Larry Moreland reported that the committee will continue with the water lines project as well as other projects the committee identifies. Pat Paykoff reported that the water lead was identified and is between the Career Center and the Buckeye Valley food stand. An estimate to fix it will be gotten after the horse sale. It was also mentioned that water is still needed in the infield. It was reported that there was a \$21,480 savings in water from the previous year and a \$9,004 savings on sewer. With the work donated by the city, the savings is over \$50,000. It was also identified that the drain behind the horsemen's restroom needs replaced.

RACING COMMITTEE

Tom Wright reported that he would like to attend the Race Secretary meeting in Florida. Frank Reinhard moved and Dan Huffman second a motion that Tom Wright be reimbursed up to \$800 to attend the Race Secretary meeting. Motion carried.

Phil Terry reported that Dot Morgan will have the money from the Wednesday night horsemen's party and auction to the fair by the end of the month.

Tom Wright reported that he will be sending a follow up letter to the trainers and owners who made the claim against Betting Line.

SPONSORSHIP COMMITTEE

Phil Terry said that he is close to having his sponsorship report completed. He said that there is about \$10,000 outstanding and he will follow up and get it collected.

HOSPITALITY/ENTERTAINMENT/SPECIAL EVENTS

No report

ALL HORSE PARADE

Diane Winters reported that they had a good year. She had \$19,000 in income and \$14,000 in expenses. They are still selling t-shirts as they were a big hit.

WALL OF FAME

Chip Thomson reported that it was a great event and thanks to all the committee members who helped with the event. He feels that this recognition helps to cement the history of the Jug race.

VETERANS/FAIR BOOK/EXHIBITORS HANDBOOK

Aaron Roll reported that Don Howard has offered to help with the Exhibitors Handbook for 2017.

Sandy Kuhn reported that Harold Wolford is willing to help with the Veteran's dinner and Veteran's display for 2017. Discussion was held and it was concluded that a committee is needed to work on the dinner. The dinner was referred to the Hospitality Committee to discuss and report at the December meeting.

TECHNOLOGY COMMITTEE

No report. It was requested that the technology committee explore the cost of having Wifi available in all buildings on the fairgrounds. T. Thomson agreed to have the committee get this information for the board.

BED TAX COMMITTEE

Tom Wright reported that the committee is working with Kurt Dieck on a strategic plan. There have been two meetings on October 25 and November 12. There have been two subcommittees formed – A Just Do It committee to look at items that need to be done in the next year and a Mission/Vision/Values/Goals committee to draft those items. The committee will report back every month to the board for feedback and input. Another piece of the work the committee will do is establish a communication plan and define who needs communicated to, when to communicate and what to communicate. Keeping all stakeholders involved and informed of the work of both the committee and the board as it relates to the bed tax funds.

OLD BUSINESS

Dan Huffman reported that he received notification that all scales that will be used at the fair need to be registered prior to the 2017 fair at a cost of \$75 each. He said that both scales currently being used do qualify for registration so this will be done in July.

Aaron Roll said that the FAC board members discussed the selling of the scales to Charlie Miley and decided that they recommend that the board retain ownership of the scales and keep the same arrangement with Charlie that they have had in the past. Charlie said that he would think about this and get back with the board on whether he was willing to store the scales or not.

Linda Warner and Debbie Jackson from the employment trailer reported that they felt by and large that the fair went well on their end. They wanted to thank all of the board members who helped them during the fair.

NEW BUSINESS

Information was passed out about the Fair Manager's Conference which will be held January 5-8 in Columbus. If you are interested in attending please fill out the sheet and return it to Sandy Kuhn either before or at the next board meeting.

Again, a reminder to fill out the conflict of interest sheet and return it at the next board meeting.

Sandy Kuhn will bring the list of 4-H volunteers with 20 years of service to the next board meeting for lifetime pass nomination.

Sandy Kuhn brought up that if ticket prices were going to be increased it needed to be decided before the January board meeting. It was referred to the Ticket/Pricing Committee to review current ticket prices and make a recommendation no later than the January board meeting.

Larry Moreland moved that the December through March board meetings be moved up to a 6 p.m. start time. Aaron Roll second the motion. Motion carried 14 for, 4 against and 2 abstentions.

Joe McLead moved that Pat Paykoff and Sandy Kuhn attend the IAFE meeting in Las Vegas in November. Motion died due to lack of time to plan and make arrangements before meeting.

ANNOUNCEMENTS

Bob Mayes, from Advance Plumbing who did plumbing for fair, passed away in late October.

Pinky Sheets recently passed away.

Chip Thomson moved to adjourn. Colleen Smith second the motion. Motion carried.

Patrick D. Paykoff, President

Sandy Kuhn, General Manager