

DELAWARE COUNTY AGRICULTURAL SOCIETY
BOARD MEETING
October 16, 2018

ATTENDANCE

Present – Jackie Colflesh, Mike Harter, Don Howard, Dan Huffman, Joe McLead, Larry Moreland, Pat Paykoff, Tiffany Rankin, Aaron Roll, Tom Roll, Colleen Smith, P.J. Terry, Chip Thomson, Benjamin Wenner, Diane Winters, Tom Wright and Laryssa Hook (Ex-Officio).

Absent – Pat Allen and Frank Reinhard.

General Manager/Secretary – Sandy Kuhn

GUESTS

Mick Fisher and T. Thomson.

CALL TO ORDER

Don Howard, President, called the meeting to order. The Pledge and roll call were done.

PUBLIC COMMENT

None.

MINUTES

Colleen Smith moved and Tom Wright second the motion to approve the September 4, 2018 board minutes. Motion carried.

PRESIDENT'S REPORT

Don Howard reported that he appointed a nominating committee – Dan Huffman, Chairman, Tiffany Rankin, Pat Paykoff and Frank Reinhard. He also has confirmed the following members to be ballot counters – Jackie Colflesh, Chair, Tom Roll, Colleen Smith, Benjamin Wenner, Tom Wright and Mike Harter. He also reminded everyone that the election for Ag Society members will be held November 13 from 6:30-8:30 a.m. and 1-7 p.m. at the log cabin. The Annual Meeting will follow the election starting at 8 p.m. and the regular November meeting will be November 20 at 6 p.m.

SECRETARY'S REPORT

General Manager, Sandy Kuhn discussed her activities since the last meeting which included: fair preparation and the fair; work on finalizing fair activities, bills and reports; committee meetings; hosting the Delaware Leadership group which included a presentation and tour of the fairgrounds; meeting with people regarding temporary stalls at Quarter Horse Congress and at the fair office; and meeting with Pat Paykoff and Perry Meckley regarding what needs to be done regarding the back flow meter system on the fairgrounds.

TREASURER'S REPORT

Treasurer, Dan Huffman gave the financial report. He reported that income was lower from this year's fair and that is reflected in the financials. P.J. Terry moved and Diane Winters second to accept the treasurer's report. Motion carried.

PERSONNEL COMMITTEE

Tiffany Rankin presented Jennifer McGowan's incentive package. Tom Roll moved and Jackie Colflesh second to pay her incentive. Motion carried. Tiffany Rankin moved and Tom Roll second to increase Todd Cochran's off-fair wage by \$.50/hour. Motion carried.

EXECUTIVE COMMITTEE

No report.

BUDGET & FINANCE

Tiffany Rankin reminded members that she had sent out the 990 for their review prior to the meeting and that it is now available for the public. P.J. Terry moved to approve the 990 to file. Colleen Smith second and motion carried. Tiffany Rankin abstained from voting.

Dan Huffman moved that the board give the Executive Committee the ability to approve payment of the simulcast fees if the bill is received before the November meeting. Joe McLead second and motion carried.

AGRICULTURAL/EXHIBITS/EDUCATION/FAC COMMITTEE

Benjamin Wenner reported they received positive feedback on the Ohio State University veterinarians that were used for Junior Fair. He also said that there is work to be done on the pen agreement form before the 2019 fair. He also reported that there was a need to use the Quarantine Protocol so it was good that they had put something in writing prior to the fair.

Aaron Roll let everyone know that the purchase of the additional fans was very much appreciated with the hot weather that we had during the fair.

COMMUNITY/MEDIA/MEDIA/ADVERTISING COMMITTEE

Diane Winters reported that the committee met October 9 and they had received positive feedback on the billboards, getting the message out earlier and the concert banners. She reported that next year they will explore buying Facebook ads. A big thank you was given to Jackie and Ted Colflesh for putting the banner on the semi along 36/37 again.

SECURITY/MEDICAL/EMPLOYMENT TRAILER/GATES COMMITTEE

Jackie Colflesh reported that they had some issues in the 4-H camping area this year. She brought up possibly checking on developing some type of conceal carry/gun protocol at least for the 4-H camping area.

MOTOR SPORTS COMMITTEE

Larry Moreland reported that attendance was down in motor sports in total. He said the barriers used were put back and they are shutting things down for the winter.

FACILITY/FACILITY PLANNING

Larry Moreland reported on the meeting held Oct. 1. He reported the dust control was good for the fair. He brought up that if new electrical panels are put in to make them all the same so that the fuses and parts are consistent. It was discussed that when any new building goes up to make sure that fiber goes to it. The restroom crews did a good job cleaning during the fair. He reported that the maintenance crew will be getting mowers and equipment ready for the spring, the loader needs work and the rear end is out of the dump truck and it needs work. He reported that new water was put in to the paddock area. The concrete pad for the scales still needs poured back at motor sports. The salt spreader will be put on the flatbed for salt spreading this winter. He reported that the three big Bed Tax projects are the Ag Center, covered arena and grandstand updates. Additional items include the fence around the racetrack, new roofs on the Jug and Jugette, and electric upgrades in the Junior Fair and Cabin camping areas. Larry Moreland reported that they will explore selling the old bed that they took off the truck. Maintenance staff has been removing the wood seats from the people movers and replacing them with aluminum seats from the bleachers. Staff have removed a post in the Pig and Lamb barn to make it easier to use the skid steer to clean it.

Tom Roll moved and Larry Moreland second spending up to \$1,000 to fix the drain basin between turns one and two on the track. Motion carried.

Jackie Colflesh moved and Tom Roll second the purchase of new gussets for the track conditioner, up to \$1,000. Motion carried.

P.J. Terry moved to spend up to \$1,600 to purchase Galaxy Hawk tires for the skid steer. Jackie Colflesh second and motion carried.

RACING

Tom Wright reported that they were down about \$150,000 in on-track wagering but were up on simulcast wagering. There was \$3 million bet off track and \$1.5 million bet on track. He reported there were no positives from testing from the state so checks were issued and released eleven days after Jug Day.

Tom Wright reported that he held a meeting before the board meeting to brainstorm ways to enhance race visitor experience as well as increase attendance at the races.

Joe McLead reported that he, Chip Thomson and T. Thomson went to Lexington to the races and sales. They will also be going to the Breeders Crown October 27.

SPONSORSHIP

No report but there will be a full sponsorship report at the November meeting.

HOSPITALITY/ENTERTAINMENT/SPECIAL EVENTS

All Horse Parade – Diane Winters reported that the 2019 Horse Parade is September 8. She also reported that she had talked with the sponsors since the 2018 parade was cancelled and all sponsors wanted their money to be carried over for the 2019 Horse Parade.

Wall of Fame – Chip Thomson reported that the Wall of Fame event went very well and the award winners and/or their families were very gracious.

Veterans – Diane Winters reported that the committee met October 9. The dinner at the fair went very well. They were able to spread the tables out allowing for more room for everyone to maneuver around easier. Abe Lincoln (John Cooper) did an outstanding job as the speaker and Susan Barr also spoke about Honor Flight.

Fair Book – No report.

BED TAX COMMITTEE

Tom Wright reported on the meeting held October 15. (Complete report in board folder.) Highlights of the meeting included - Pat Paykoff, working with Harper Architects and Engineers, is moving forward with the architectural design of the building so we are closer to taking everything to the city. Meetings with the neighbors will be done soon to show them the picture of the building and answer questions. Chip Thomson would like there to be a ground breaking before the end of 2018. Tom Wright reported that he needs to meet with Harper Architects and Engineers to work out the final barn design so drawings can be completed. Plans for the design on a covered arena need to be finalized and submitted to the city. There was general discussion on prioritizing projects, meeting on a more regular basis, staying on top of projects, setting proper expectations for all involved. The next meeting was scheduled for Oct. 29 at 5:45 p.m.

Pat Paykoff showed the architectural drawing from Harper Architects and Engineers. He went over what Phase III would include at an approximate cost of \$187,500. Pat Paykoff moved to give the Executive Committee the power to enter into a contract with Harper Architects and Engineers not to exceed \$185,000. Tom Roll second and motion carried.

TICKET/PRICING

Sandy Kuhn reported on the meeting that was held October 10. She reported that there were numerous concerns over the quality of tickets for both Pavilion Hill and the weekly tickets. The poor quality was addressed with the ticket vendor and further exploration will be done on changes prior to the 2019 fair. It was also brought up that the tickets were not being torn in half. P.J. Terry reported at the board meeting that the tickets were torn. Sometimes when it got busy, they laid the tickets aside but that they were later torn. At the committee meeting, it was reported that people were sitting in boxes that were not theirs on both Juliette and Jug Day. This can be addressed with the ushers in the future. Pat Allen also reported in the meeting that there were some people who said that their 8th ticket was missing from their box seats and they had to go to the fair office to get it. It was discussed at the meeting that there were times in Motor Sports when they were low on workers.

BUILDING AND CONSTRUCTION

No report.

TECHNOLOGY

P.J. Terry gave an update on the license plate reader cameras. It is reading plates well.

OLD BUSINESS

Sandy Kuhn updated the board on the Rugged Maniac 5K. The contract is signed and the event will be held May 11.

The board agreed to either purchase or rent portable stalls for the 2019 summer horse show season. Sandy Kuhn will let the horse show coordinators know so they can plan accordingly.

Pat Paykoff gave an update on the meeting that was held with Perry Meckley from Delaware City. After checking on the back flow meter and current vault set up, Perry reported that a new vault will need to be installed and quite a bit of new plumbing and fixtures will be needed. Diane Winters moved and Tom Roll second to approve up to \$30,000 to get the fairgrounds in compliance with a new backflow meter system. Motion carried.

NEW BUSINESS

Sandy Kuhn presented a new, contract with Triple Treat Shows to do the rides for 2019-2021. Discussion was held. Aaron Roll moved to accept the contract, Jackie Colflesh second and motion carried.

Tom Wright moved to approve the ODA Application for 2019 Ohio Fairs Fund Money. Jackie Colflesh second and motion carried.

Sandy Kuhn let board members know about the District 6 Meeting which will be held November 1 at 6:30 p.m. at the Hartford Fairgrounds. She will need RSVPs by the end of the week.

Sandy Kuhn reminded board members that the OFMA Convention is Jan. 3-6, 2019. We will need reservation information at the November meeting.

ANNOUNCEMENTS

Mike Harter offered a board member trip to the Quarter Horse Congress. It was decided that the trip would be Tuesday, October 23 at 4 p.m. leaving from the Fair Office.

Chip Thomson moved to adjourn. Colleen Smith second the motion. Motion carried.

Don Howard, President

Sandy Kuhn, Secretary/General Manager