

DELAWARE COUNTY AGRICULTURAL SOCIETY  
BOARD MEETING  
OCTOBER 18, 2016

ATTENDANCE

Present – Jackie Colflesh, Lindsay Hope, Don Howard, Dan Huffman, Brad Jolliff, Joe McLead, Larry Moreland, Pat Paykoff, Tiffany Rankin, Frank Reinhard, Aaron Roll, Tom Roll, Colleen Smith, Chip Thomson, T. Thomson, Kirt Trimble, Diane Winters, Harold Wolford, Tom Wright and Laryssa Hook.

Absent – Carolyn Kay Riggle and P.J. Terry.

General Manager – Sandy Kuhn present

GUESTS

Charlie Miley, Phil Terry and Billy Walters.

MINUTES

Colleen Smith moved and Jackie Colflesh second the motion to approve the September 6 board minutes. The motion carried.

PUBLIC COMMENT

None

PRESIDENT'S REPORT

President Frank Reinhard reported that: We had a great fair and thanks to all board members for their efforts; Executive Committee did meet and approved the following – reimbursement of Sandy Kuhn for the life insurance policy, per her hiring agreement; Expanding the Bed Tax Committee to include the following people – Tom Wright as chairman, Frank Reinhard, Dan Huffman, Pat Paykoff, Chip Thomson, Don Howard, Jackie Colflesh and Sandy Kuhn; Bonuses to be paid for Jack Taylor and Steve Vaughn of \$1,000 each; and increasing camping fees during non-fair time. The new Bed Tax Committee will be charged with strategic planning and develop of a master plan for bed tax money use. Other items discussed in Executive Committee was an update given by Tom Wright on the legal matters involving the Jug horses and other personnel items but no action was taken on the personnel items. The Delaware County Ag Society election is November 8. The nominating committee will be: Tom Roll, Brad Jolliff and Colleen Smith.

MANAGER'S REPORT

General Manager, Sandy Kuhn discussed her activities over the past month which included being a guest on two WDLR radio shows, speaking at the Rotary Club regarding

the fair, attending the Little Brown Jug Society meeting, participating in the Points of Dispensing Plan (POD) meeting; facilitated an employee group meeting, attended the Delaware Partnership meeting; attended second Leadership Delaware institute; attended the Fairfield County Fair and of course all of the activities during the Delaware County Fair. She reported that she is still gathering information from the fair to look at potential cost savings for the 2017 fair. In 2016 there were savings of over \$2,800 on sound and radios and savings of just over \$1,000 using internal restroom staff verses an outside vendor.

#### TREASURER'S REPORT

Treasurer, Dan Huffman gave the report. He said that the balance sheet is a work in progress because of fair money still coming in as well as being paid out. He will have a better report in November. Discussion was held and Harold Wolford moved to approve the financial report, Tom Roll second and motion carried.

#### PERSONNEL COMMITTEE

Brad Jolliff reported that he is currently working with Sandy Kuhn on some personnel items and will report back to the board as things move forward.

#### EXECUTIVE COMMITTEE

Frank Reinhard reported on this in his president's report.

#### BUDGET & FINANCE COMMITTEE

No report. Tiffany Rankin would like to reschedule the meeting with Seiji Kille and any others at the Commissioner's office regarding how the Bed Tax should be reported for accounting and audit purposes.

#### AGRICULTURAL/EXHIBITS/EDUCATION/FAC COMMITTEE

Aaron Roll reported that things went well overall. There was one horse accident in Junior Fair. He said that the sales went well.

#### COMMUNITY/MEDIA/ADVERTISING COMMITTEE

Diane Winters reported that things went well as far as advertising went.

#### SECURITY/MEDICAL/EMPLOYMENT TRAILER/GATES COMMITTEE

Jackie Colflesh reported that things went pretty well during the fair without any major incidents. Frank Reinhard mentioned that we should explore taking credit cards at the gates next year as he worked the Penn West gate one day and had numerous people who left because they couldn't pay with a credit card. Dan Huffman shared that there are Wifi issues and it might not work or would be really slow. It will be further explored before the 2017 fair.

### MOTOR SPORTS COMMITTEE

Larry Moreland thanked everyone who helped to make the motor sports events a success and to get the tracks ready. He thought they had a great round of events with really good numbers. He reported that the events, participation and crowds will get better as they move forward. WCOL came and did their morning show from the complex on Friday and did the "Taking out the Trash" drops. They would like this to become an annual event. It was discussed that we need to explore how to use the complex more throughout the year.

### FACILITY/FACILITY PLANNING COMMITTEE

Pat Paykoff reported that they will continue work on the motor sports area in the next couple of weeks. It is in need of fencing to prevent people from sneaking in the back. He said that the gate widening at 23 went well. We just need to help the ticket takers understand to use multiple lanes in the future but it definitely helped with traffic flow. There will continue to be work on the buildings and facilities.

### RACING COMMITTEE

Tom Wright reported that wagering on track was close to last year but wagering off track was down from 2015. He reported that there were some growing pains in working with the new tote company, United Tote, but next year should be better.

Joe McLead reported that a big thanks goes out to the Ohio Harness Horsemen's Association for their support and he will express our thanks to them at their next board meeting. He also said that next year we need to proof all tickets to make sure that we are not recognizing sponsors that are not renewing their sponsorship.

### SPONSORSHIP COMMITTEE

Phil Terry said that there was good attendance on Pavilion Hill by the sponsors and that the sponsors were very happy about it. Colleen Smith reported that there were a lot of positive comments about the asphalt sealing and landscape work that was done on Pavilion Hill.

### HOSPITALITY/ENTERTAINMENT/SPECIAL EVENTS

No report

### ALL HORSE PARADE

Diane Winters reported that the 2017 parade will be held Sun., Sept. 10 and that all of the big hitches have been confirmed.

### WALL OF FAME

Chip Thomson reported that the reception and celebration to recognize the honorees was a very nice event and well attended.

## VETERANS/FAIR BOOK/EXHIBITORS HANDBOOK

Harold Wolford reported that he received positive feedback and has started to work on next year.

## TECHNOLOGY COMMITTEE

T. Thomson reported that him and P.J. Terry have discussed additional technology projects and will have a report for the November meeting.

## BED TAX COMMITTEE

Chip Thomson reported that the Bed Tax committee has expanded and things will move forward. A reimbursement was turned in Sept. 30 and we are still waiting for that check.

Tom Wright scheduled a Bed Tax committee meeting for Sat., Oct. 22 at 9 a.m. in the log cabin.

## NEW BUSINESS

Sandy Kuhn will submit the Application for 2017 Ohio Fair Funds Money to ODA by the Oct. 28 deadline.

The District 6 meeting will be held Thurs., Nov. 3 at the Hartford Fair. Board members planning to attend are – Lindsay Hope, Diane Winters, Chip Thomson, Don Howard, Brad Jolliff, Tom Roll, Dan Huffman, Pat Paykoff and Sandy Kuhn. Sandy will submit these names to Cindy at Hartford Fair.

The Fair Manager's Conference is January 5-8. Be thinking about whether you plan to attend. We will have the sign up at the November board meeting.

The following names were submitted for lifetime passes – Lawrence Bowe, Melissa Ackerman, Ruth Bowser, Ron Ruggles, Randy Thorpe and Charlie Miley. Frank Reinhard moved to accept these individuals for lifetime passes, Jackie Colflesh second and motion carried.

Charlie Miley made a request via letter to Sandy Kuhn, which she brought to the board, to purchase the scale used for the beef weigh-in. Charlie has stored it for numerous years and would continue to do so along with provide it for both of the weigh-ins in March and August. Discussion was held and it was referred to the sales committee. We would like them to put together a proposal and bring their recommendation to the November board meeting.

Sandy Kuhn will be passing around an orange sheet to sign up to help with the November 8 director election. There are three shifts throughout the day as well as counting of ballots. The annual meeting will held Nov. 8 at 8 p.m. at the log cabin.

Sandy Kuhn brought before the board a request from Patty and Greg Inbody to have the agricultural society grant them permission to put a temporary storage shed up behind their house at 781 Rutherford Court. Some of the shed would be on fair property. The board chose not to grant permission as it would set precedence for others to put up structures on fair property and this could become a bigger issue. Sandy will call the Inbody's and let them know the board's decision.

Bates Amusement's contract was presented. It is a one year contract. Jackie Colflesh moved to accept and sign the contract, Tom Roll second and motion carried.

### OLD BUSINESS

None

Colleen Smith moved to go into Executive Session to discuss a legal issue. Diane Winters second and motion carried. The board moved into Executive Session. Joe McLead moved to return to regular session, noting that no decisions were made. T. Thomson second the motion and motion carried.

Don Howard moved to adjourn. Diane Winters second the motion. Motion carried.

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Frank Reinhard, President

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Sandy Kuhn, General Manager