

DELAWARE COUNTY AGRICULTURAL SOCIETY
BOARD MEETING
October 17, 2017

ATTENDANCE

Present – Pat Allen, Jackie Colflesh, Don Howard, Dan Huffman, Brad Jolliff, Joe McLead, Larry Moreland, Pat Paykoff, Tiffany Rankin, Frank Reinhard, Carolyn Kay Riggle, Aaron Roll, Tom Roll, Colleen Smith, P.J. Terry, Chip Thomson, Diane Winters, Tom Wright and Laryssa Hook (Ex-Officio).

Absent – None

General Manager – Sandy Kuhn

GUESTS

Linda Warner, Deb Jackson, Mike Harter and T. Thomson.

PUBLIC COMMENT

Deb Jackson, employment trailer supervisor, thanked all of the fair board directors and fair staff for all of their help at the fair.

Pat Paykoff, President, called the meeting to order. The Pledge and roll call were done.

MINUTES

P.J. Terry moved and Tom Roll second the motion to approve the September 5, 2017 board minutes. Motion carried.

PRESIDENT'S REPORT

Pat Paykoff reported that in his opinion we had a great fair in spite of the hot weather and two Ohio State football games. He wants directors to think about what went well and what didn't go well and spend the next 11 months exploring solutions to what didn't go well so solutions can be found for next year's fair. Again, he expressed his thanks to all directors for their help in making the fair a success.

SECRETARY'S REPORT

General Manager, Sandy Kuhn discussed her activities since the last meeting which included: pre fair radio and newspaper interviews, working to get cameras installed in money counting areas under grandstand, a lot of pre and post fair wrap up items; visiting Triple Treat Shows at the Brown County Fair; meeting with Larry and Mary regarding being start and finish site for Greater Ohio Bicycle Association's summer event; and met with the security camera company to try and resolve issues we are having.

TREASURER'S REPORT

Treasurer, Dan Huffman gave the report. He said that he felt we had a great fair. He is working on getting numbers finalized and getting the simulcast finalized. There were problems with PNC on making our loan payment but it was paid with interest.

Aaron Roll moved to accept the treasurer's report. Don Howard second and motion carried.

PERSONNEL COMMITTEE

P.J. Terry moved and Jackie Colflesh second a motion to pay Jennifer McGowan the incentive she earned for selling booths in Merchants Building and Coliseum.

Tom Roll moved to give Scott Wolford a raise of \$.70 per hour. Colleen Smith second and motion carried.

P.J. Terry moved to give Jennifer McGowan a \$1.00 per hour raise. Diane Winters second and motion carried.

It was discussed that the trash crew employees did a good job this year and seemed to be constantly working to pick up and remove trash. The cleaning company hired did an exceptional job. Numerous board members also praised Dave Dilsaver for his hard work during the fair and his responsiveness to issues.

EXECUTIVE COMMITTEE

Pat Paykoff reported that we would need to go into Executive Session at the end to discuss some issues.

BUDGET & FINANCE

Dan Huffman reported that he will get a meeting set up after he has all of the simulcast information.

Tiffany Rankin reported that the 990 form was sent out to everyone and if they had questions to see her. She also said that the tax refund should be coming in November.

AGRICULTURAL/EXHIBITS/EDUCATION/FAC COMMITTEE

Brad Jolliff reported that an FAC meeting was held October 7. The group felt that the Junior Fair side of things went well. The new stone and brine on roads that was put down was greatly appreciated

COMMUNITY/MEDIA/MEDIA/ADVERTISING COMMITTEE

Diane Winters reported that she believed cutting the advertising budget didn't go well and we need to look at how to better advertise for the concerts as there was low attendance.

SECURITY/MEDICAL/EMPLOYMENT TRAILER/GATES COMMITTEE

Jackie Colflesh reported that there were no major problems with security. There were a few issues but that will happen.

Chip Thomson reported that in light of the recent vandalism, he would like to see a protocol put in place for making sure building are closed and/or locked at night and equipment is put away. He tabled the motion for the Facilities Committee to further explore. Sandy Kuhn will talk to supervisors about starting the process of getting equipment inside at night and buildings shut up.

MOTOR SPORTS COMMITTEE

Larry Moreland reported that there was a full week of events with a good crowd for most of the vents. People appreciated the new bleachers. The sound system was good and the new lighting was nice.

FACILITY/FACILITY PLANNING

It was reported that Conroy Coatings is still sealing the concrete in the grandstand.

Tom Roll moved to pay the \$2,798 bill from Waterford Sign for the tote board. Jackie Colflesh second and motion carried.

Larry Moreland moved to accept Jed Alexander's proposal to finish the tote board. Jackie Colflesh second and motion carried.

Technology

P.J. Terry reported that overall the technology at the fair went well but there are still a few kinks to work out.

RACING

Tom Wright reported that wagering was up quite a bit off track but was down slightly on track. He said more horses are needed. There is work needed on the grand circuit racing. The purse checks were released last week.

Joe McLead reported that Sugar Valley Farm will be hosting a fundraiser November 16 for Andrew Brenner at 6 p.m. at the farm.

SPONSORSHIP

Frank Reinhard asked T. Thomson to give a report. T. Thomson reported that sponsorship was down around \$10,000. He is trying to go places and get his name out in the industry.

HOSPITALITY/ENTERTAINMENT/SPECIAL EVENTS

All Horse Parade – Diane Winters reported that the 2018 parade will be held September 9, 2018 at 3 p.m.

Wall of Fame – Chip Thomson reported that the event went well. All participants and families were very humbled by the event. It was suggested to move the event from the cabin to the Backstretch tent for more room.

Veterans – Carolyn Kay Riggle reported that there were 515 people who attended the Veteran's Dinner. Thanks to the committee members for their work.

Fair Book - Sandy Kuhn reported that 12,000 is probably the right amount of fair books and they can decrease the number of Exhibitor Books by 300 or so next year.

BED TAX COMMITTEE

Tom Wright reported that the Bed Tax Committee met October 10 to meet with two prospective contractors to do work for the Junior Fair Building. They were Jennifer Knittle with The Kleingers Group and Tony Eyerman who is developing Evans Farms. The Kleingers will put together a proposal for the survey work for the grounds starting with the land in the city and Tony will start to work on a land planning proposal. Discussion was held and all agreed that we need to keep things moving on the Junior Fair Building.

Jed Alexander will work to get bids on the doors for the log cabin.

Jim Clarke will be getting the permits for the grandstand diagrams to move forward with that work.

Chip Thomson reported that money is coming in at an average of \$137,000 per month for the past 17 months.

TICKET/PRICING

No report

OLD BUSINESS

Alcohol permit update – Zassy's Treasures decided not to do alcohol permit for their event. Pat Allen moved and Tom Roll second a motion to allow Ohio Pork Council to pay the price of the liquor permit and an additional \$500/day to have alcohol on the grounds for their Bacon, BBQ and Beer event on May 19, 2018. Motion carried

The winners of the downtown window contest were - 1st – Fundamentals, 2nd – Solar Saloon and 3rd – J. Gumbos. It was a success and will be repeated next year.

Discussion was held on the three potential ride vendors for the 2018 fair. It was decided that we would vote on this at the November board meeting. Board members and staff are planning visits or have visited all vendors and will report in November prior to the vote.

NEW BUSINESS

P.J. Terry would like to investigate getting the track and grandstand granted historical landmark status. Board agreed.

The OFMA District 6 Meeting will be held November 2 at 6:30 p.m. at Hartford Fairgrounds. Please let Sandy Kuhn know by October 25 if you plan to attend.

The OFMA Convention will be held January 4-7, 2018. We will need to know by next meeting who is going to what.

A sheet is going around so please sign up for working polling for director elections which will be held Nov. 14.

It was decided that the office will be open Oct. 21 and 28 from 9 a.m. to noon to encourage people to sign up for Agricultural Society memberships.

Chip Thomson reported that he, Sandy Kuhn and D.J. Young will be meeting with representatives from Rhino Shield regarding the problems at the cabin.

It was moved by Aaron Roll to go into Executive Session to discuss insurance and legal issues. Second by Diane Winters.

Discussion was held.

Chip Thomson moved to return to regular session. Jackie Colflesh second the motion. Motion carried.

Tom Roll moved to pay the \$4,000 settlement suggested by the insurance company regarding an incident that occurred on the fairgrounds during the fair. Jackie Colflesh second the motion. Motion carried.

Discussion was held on the email from Caili Gilkerson regarding an incident that occurred during the fair. Tom Roll moved and Aaron Roll second a motion to refer this to the Executive Committee.

Rex Welker has turned in his resignation as Money Room Manager. Rex has counted over \$3.75 million during his 22 years in this position. Many thanks to Rex for his dedication and service.

Frank Reinhard moved and Tiffany Rankin second to make the following three people lifetime members - Rex Welker, Bill Everhart and Al Myers. Motion carried.

P.J. Terry also announced that Nancy Hastings is retiring from running the grandstand staff after 20 years of service. Many thanks to her for this service.

ANNOUNCEMENTS

The last day to join Ag Society is October 30. The last day to turn in petition for board is Nov. 7. Voting for DCAS directors and annual meeting is Nov. 14. There are 7-3 year terms and 2-2 year terms to fill.

Pat Paykoff announced that the nominating committee would be Frank Reinhard, Jackie Colflesh and Tiffany Rankin.

The IAFE Convention will be held November 26-29, 2017 in Las Vegas. Sandy Kuhn tried for a scholarship but didn't get it.

Colleen Smith moved to adjourn. Tiffany Rankin second the motion. Motion carried.

Addendum: An email was sent out to accept the application for the 2018 Ohio Fair Funds Money on October 18. Motion carried.

Pat Paykoff, President

Sandy Kuhn, Secretary/General Manager

