

DELAWARE COUNTY AGRICULTURAL SOCIETY

Board Meeting

October 15, 2013

ATTENDANCE

Present - Jackie Colflesh, Dan Huffman, Don Howard, Joe McLead, Larry Moreland, Al Myers, Frank Reinhard, Aaron Roll, Tom Roll, Colleen Smith, Phil Terry, Chip Thomson, Diane Winters, Don Wolf, Harold Wolford, Tom Wright and D.J. Young.

Absent- Chip Hastings and Pat Paykoff.

Ex-Officio - Laryssa Hook

Fair Advisory Committee: Present – Kenny Edwards and Carolyn Kay Riggle. Absent - Randy DeVault

GUESTS: Charles Miley and Brad Joliffe

MINUTES

Tom Roll moved that the minutes be approved as printed and Colleen Smith seconded. The motion carried.

TREASURERS REPORT

Dan Huffman gave the report. He presented a report that stated the fair currently has \$492,000 in payables and has \$463,000 on hand with about \$19,000 in receivables with some additional receivables yet to be identified. He stated that he would like to pay the oldest payables right away. Discussion followed with Joe McLead in regard to getting companies to extend our credit out for a longer period. The conversation continued about specific vendors and their credit requirements. The caterer's bill was discussed as it was the largest payable that was due at the time. A suggestion was advanced that the payables with the most stringent penalties be paid and perhaps make partial payments until the board has a clearer idea of where it stands money wise. Chip Thomson moved and Don Wolf seconded that

Dan Huffman is given the authority to make judgments on any bill that was 31 to 90 days old. The motion was withdrawn following further discussion. More discussion centered on bills that were owed but did not have a purchase order number. Tom Wright suggested that any bill under \$5,000 be paid and any over \$5,000 be paid ½ of the amount. Frank Reinhardt discussed the history and difficulty of paying the fairs bills. Don Wolf reminded the board that we are less than 30 days removed from the end of the fair. Most of the financial loose ends should be cleared up by the end of October and the board will have a much clearer picture by the end of November.

Chip Thomson moved and Larry Moreland seconded that Frank Reinhardt, Dan Huffman and Bill Lowe meet to decide who and how much to pay. The motion carried. Dan Huffman then discussed that the fair had paid year to date \$18,192 in bank and credit card fees. He reported that more and more buyers at the 4H sales want to use a credit card. Harold Wolford moved and Tom Wright seconded that the fair look at ACH to get transaction account fees added onto what the buyer owes when using a credit card. Frank Reinhardt abstained from the vote. The motion carried. Tom Wright moved and Chip Thomson seconded that a 3% transaction fee be added on if a credit card is used. The motion failed.

ADMINISTRATIVE & FINANCE COMMITTEE

Don Wolf discussed the state audit, in which minor suggestions were made that need to be kept on the fair to-do list.

EXECUTIVE COMMITTEE

No report

AGRICULTURAL & EXHIBITS COMMITTEE

Aaron Roll reported for the committee. He announced that the FAC Committee meeting scheduled for October 19th was cancelled. He also talked about the heavy amount of traffic in the Dairy Cattle Barn to see animals that were left after the judging and sales. The Farm Bureau tent was busy throughout the fair. There were 2,987 entries and roughly \$15,000 in premiums to be paid. The Jr. Fair sales took in about \$256,000.

COMMUNITY AFFAIRS COMMITTEE

No report

SECURITY /MEDICAL/STAFFING/TRANSPORTAION COMMITTEE

Dan Huffman reported that the first aid arrangement for the 2013 fair worked out really well. He also reported that the Kelly and Karen Kelley had indicated that they might not return to operate the employment trailer, requiring a replacement for 2014 if that were to hold true.

MOTOR SPORTS COMMITTEE

Larry Moreland reported that things had gone well for motor sports during the fair.

FACILITY AND FACILITY PLANNING COMMITTEE

Larry Moreland reported for the committee and discussed the numerous improvements to facilities such as the Dairy Cattle Barn, the Pig and Lamb Barn, the Infield Judges Stand and the Log Cabin. Al Myers reported that he had finished a rough draft of a letter to the Delaware County Commissioners to try to secure the balance of dollars they had indicated would be awarded for the Jr. Fair Building improvements.

MEDIA AND SPONSORSHIP COMMITTEE

Tom Wright reminded board members to return the yard signs that advertised fair dates, to the fair office so they could be reused for the 2014 fair. Tom Wright reported that Phil Terry had raised \$366,000 in sponsorship dollars and \$225,000 of in - kind services.

RACING COMMITTEE

Tom Wright reported on various discussions during the fair that he had conducted with Robert Schmitz, the Chairman of the Ohio State Racing Commission, resulting in a much better relationship. Wright also reported that approximately 40 checks to horsemen were being held up because they had not supplied the race office with the proper information. Wright then discussed issues voted on by Brown Jug Society Directors which give the Society some options in the future should changes need to be made regarding the 3rd heat possibility with the Jug Race. Chip Thomson discussed the races during the fair in which there were 4 or 5 horse fields and the damage done to wagering totals as a result.

HOSPITALITY/ENTERTAINMENT & SPECIAL EVENTS COMMITTEE

Al Myers discussed the fireworks on the last night of the fair and how well received they were. Chip Thomson talked about the Wall of Fame reception, following the Wednesday races and how the start time of the reception will have to be better clarified on the invitations, as the result of the races ending early this year. He also discussed the possibility of doing away with the ring for the honoree and replacing it with some other less expensive item. Bill Lowe reported to the board on upcoming non-fair events, including the November Blooded Horse Sale and the indoor flea markets beginning on the first weekend in November. Al Myers discussed the possibility of future MMA events being held in the Coliseum.

HORSE PARADE COMMITTEE

No report

FIBER OPTIC COMMITTEE

Frank Reinhardt reported that a meeting with Accent Communications was set up to discuss bringing fiber optics to the fairgrounds.

NEW BUSINESS

Tom Wright stated that he wanted to schedule a simulcast meeting with Phil Terry, Don Wolf and Bill Lowe and Dan Huffman. Al Myers then discussed the upcoming election of board members and the annual meeting. He appointed a nominating committee of Tom Roll and Pat Paykoff with Frank Reinhardt as chairman. Myers then appointed the following people to work the polls on November 12th: 6:30AM to 8:30AM shift, Larry Moreland and Bill Lowe; 1PM to 4PM shift, Diane Winters, Bill Lowe and Don Howard; 4PM to 7PM shift, Tom Wright, Jennifer Keysor and Colleen Smith. Joe McLeod and Don Wolf were appointed to count the ballots following the election. Harold Wolford informed the board of the 4H advisors dinner meeting on November 19th which would conflict with the scheduled November Board Meeting on the same night. Don Howard then moved that the November Board Meeting be rescheduled to Wednesday November 20th at 7PM.

President Al Myers discussed the need for the board to go into Executive Session to discuss a legal matter. Tom Roll moved and Jackie Colflesh seconded the board go into Executive Session. The motion carried.

Don Wolf moved to return to the regular session, noting that no decisions had been made in Executive Session. Chip Thomson seconded and the motion carried.

Tom Wright moved and Colleen Smith seconded that board member Pat Paykoff head up a sub-committee to meet with a land owner on Stratford Road to discuss the low head dam issue involving the fair.

Colleen Smith seconded and the motion carried.

There being no further business, Chip Thomson moved and Jackie Colflesh seconded the meeting be adjourned. The motion carried.

Al Myers, President

General Manager